

Nourdhine

Sales Executive

CONTACT

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Doha - Qatar

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EDUCATION

2011-2012 Baccalauréat in Literature

TRAINING CERTIFICATE

2012-2013 Cleaning Products Manufacturing

Tunisia

2014-2015 Mobile Phone Maintenance Technician

2016-2017 Sales and Customer Service

Tunisia

LANGUAGES

Arabic: Native Language English: Written and spoken French: Written and spoken

PERSONAL SKILLS

- Excellent Communication
- Persuasion and Negotiation.
- Active Listening
- Customer Relationship Management
- Problem-Solving
- Time Management
- Adaptability
- Goal-Oriented
- Product Knowledge
- Teamwork
- Resilience
- Attention to Detail

ABOUT ME

Innovative and results-driven Sales Executive with over 5 years of progressive experience in the retail industry, specializing in driving business growth and managing customer relations. Skilled in understanding customer needs, providing tailored solutions, and building long-term partnerships. Proficient in using various computer programs and applications to enhance sales strategies and operations. Committed to achieving targets, ensuring customer satisfaction, and contributing to the growth and success of the organization.

WORK EXPERIENCE

Since 2024

Salesman

Mobile Clinique Phone-Qatar

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2023-2024

Salesman

Alwaha Company-Qatar

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2022-2023

Salesman

POINT M (Perfume Store) - Tunisia 2 years

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2020-2022

Salesman

2 years

Zen - (Fashion Store) Tunisia

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2017-2019

Salesman

2years

Decarlo - (PastryStore) Tunisia

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration