

# Nabin Sah *Operation Manager-Sales & Marketing*

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## Profile

With over five years of experience as operation manager- sales & marketing and manager-sales & marketing. Enthusiastic and optimistic professional for construction suppliers. Skilled at developing and maintaining client relationship as well as in-depth knowledge of sales strategies and exceptional presentation skills with international experience.

## Professional Experience

**Operation Manager-sales & marketing** 2021/08 – 2025/06 | Kathmandu, Nepal  
*Buildpad suppliers Pvt. Ltd.*

- Commenced a nationwide trading enterprise, specializing in Iron, Steel & Construction materials.
- Building relationship with new clients and developing proposal to address their needs.
- Analyzed market trends and customer data to identify new sales opportunities.
- Established and maintained strong relationship with key client resulting in 30% improvement in customer retention and satisfaction

**Manager-sales & marketing** 2018/06 – 2021/07 | Dhalkewar, Nepal  
*Jay ambe general suppliers Pvt. Ltd.*

- Developed and implemented sales strategies resulting in 25% increase in customer retention.
- Event campaign execution 3-4 events per year to help sales achieve revenue goal.
- Negotiated with vendors on pricing to reduce cost by 53% while maintaining quality standard for products.
- Researched and analyzed a variety of marketing information, including market trends, pricing schedules, competitor offerings, product specification and demographic areas.

**ADMINISTRATION & TEAM LEADER** 2015/10 – 2017/12 | Doha, Qatar  
• Worked as team leader and administration in different construction companies as well as trading company.

**TRAINEE ASSISTANT** 2012/04 – 2013/03 | New Delhi, India  
*Maya Fashion*

- Assist on product line organization which suits for market needs.
- Assist and execute new fabric development strategic basic.
- Perform task independently and work closely with development team members to ensure objectives are met.

**NEWS REPORTER** 2007/02 – 2008/01 | Janakpur, Nepal  
*Janaki FM 106 MHz*

- Collect, verify and analyzed thoroughly newsworthy information.
- Contact, interview and research source.
- Conducted interview with forest minister Matrika prasad yadav on September 2007.

## Education

**Bachelor of business administration** 2011/06 – 2014/07 | Rohtak, India  
*Maharshi Dayanand University*

- Completed Bachelor of business administration, industry integrated.

## Skills

Sales and marketing management. • Public speaking. • Strategic sales planning. •  
Market research and analysis as well as problem solving.

## Certificates

Completed two months training on computer hardware including pc assembling, OS installation and troubleshooting computer problems as networking, basic computer course with tally accounting software. •  
Attend the training programme at Janaki FM 106 MHz on communication and news reporting.

## Languages

English • Nepali • Maithli • Hindi • Bhojpuri

## Interests

Making sketch. • Dance • Visiting new places & interaction with new people.