



# RAMY SAFWAT GHALLY

MECHANICAL ENGINEER

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## ABOUT ME

Experienced Mechanical Engineer with 16 years of proven expertise, eager to contribute to your team's success with my comprehensive skill set.

## EDUCATION

### BACHELOR OF SCIENCE IN ENGINEERING IN MECHATRONICS

Arab Academy For Science And Technology And Maritime Transport / Alexandria / 2009

### AREAS OF EXPERTISE IN MACHINERY'S INSTALLATION, COMMISSIONING, SERVICE, & PARTS

**PERKINS, KUBOTA, STUNCH & KOHLER:**  
Generators & Tower Lights

**CHICAGO PNEUMATIC:**  
Construction Equipment

**ROTAIR:**  
Diesel Air Compressors

**ROBIN:**  
Pumps and Compactors

**GOCMAKSAN:**  
Bar Cutting & Bending Machine

**IMER:**  
Construction Equipment

**MAKITA :**  
Power Tools

**BOSCH :**  
Power Tools

## PROFILE

Dynamic Mechanical Engineer ready to bring extensive skills to your team. Highly collaborative yet capable of thriving independently, consistently surpassing expectations at EBMC maintenance facility. Skilled in simplifying complex technical concepts for diverse audiences. Natural problem-solver with excellent communication abilities.

## WORK EXPERIENCE

**NEMER METAL INDUSTRIES**  
Doha - Qatar  
Sep 2023 - Present

### Maintenance Manager - Machinery

- Repair & service of various steel & GI fabrication machines.
- Drive efficiency with detailed maintenance reports.
- Lead and optimize custodial team performance.
- Enhance quality through proactive field inspections.
- Boost operations by ordering essential supplies.

**QATAR CONSOL**  
Doha - Qatar  
Sep 2018 - Jul 2023

### Workshop Manager - Equipment & Machinery

- Equipment Installation, Commissioning, Service, Parts & Rental
- Led and supervised efficient workshop operations.
- Managed and optimized workshop budget.
- Ensured customer satisfaction through feedback.
- Supported quotes, project management, quality.

**NEHMEH CORPORATION**  
Doha - Qatar  
Feb 2015 - Jul 2018

### Workshop Manager - Equipment Division

Main Achievement: Shifting the workshop to a new location & build it from scratch.

- Multi-brand Service & Parts Operations; Generators, Light Construction Equipment, Roller Compactors, & Wood Working Machines.
- Optimized job allocation and schedules to boost workshop efficiency.
- Coordinated resources to manage jobs and meet operational goals.
- Streamlined supply orders and project management for timely delivery.
- Reported job progress and addressed issues to ensure GM satisfaction.
- Analyzed workshop performance data to identify areas for efficiency improvements.

## CERTIFICATIONS AND AWARDS

- UPDA License Classified Engineer.
- BMW Club Automotive Engineering.
- Makita Power Tools expert.
- Bosch Service Center (Power Tools expert)
- Chicago Pneumatic Machinery expert.

## SKILLS

- LEADERSHIP
- KAIZEN MINDSET
- TROUBLESHOOTING/RESOLUTION
- KPIS TARGET ACHIEVEMENT
- SAFETY PROTOCOLS
- CUSTOMER RETENTION
- PROBLEM SOLVING

## LANGUAGES

ARABIC (MOTHER TONGUE)

ENGLISH (FLUENT)

## PERSONAL DETAILS

**Date of birth**  
03 May 1984

**Nationality**  
Egyptian

**Visa status**  
Valid & Transferable

**Marital status**  
Married

## DRIVING LICENSE

**Driving license category**  
Available - Qatar - B

**ALSHAYA INTERNATIONAL CO. EQUIPMENT DIVISION**  
Doha - Qatar  
Oct 2013 - Jan 2015

**ENGINEERING BUILDING MATERIALS COMPANY**  
Doha - Qatar  
Jan 2011 - Sep 2013

**MANWEIR OIL COMPANY SERVICES**  
Doha - Qatar  
Jul 2007 - Aug 2007

**SCHLUMBERGER OVERSEAS S.A.**  
Doha - Qatar  
Jul 2006 - Aug 2006

**WIZARD COMPUTER COMPANY**  
Alexandria, Egypt  
Jan 2005 - Oct 2005

### Senior Sales Engineer

- Led sales initiatives for Maximal Forklifts, Telescopic Boom Lifts, Scissor Lifts, Generators, and Light Construction Equipment.
- Convert requirements into sales with compelling offers.
- Build strong, lasting customer relationships via calls & visits.
- Close sales through strategic agreement negotiations.
- Negotiate pricing and terms with buyers and managers.

### Mechanical Engineer

- Implemented fire alarm system insulation, achieving a cost savings of \$5,500 for the company.
- Building materials, power tools, hand tools & Machinery expert.
- Utilized effective technical skills for testing and improvements.
- Strong listening and problem-solving for customer solutions.
- Translated technical details for non-technical stakeholders.

### Summer Intern

- Expertly executed fabrication and calibration of mechanical, electrical, and electromechanical systems.
- Skilled in troubleshooting and adjustment of complex systems to ensure peak performance.
- Specialized in swaging of tubing and casing with dies for robust assembly.
- Applied advanced anti-galling treatments to mitigate wear and extend component lifespan.

### Summer Intern, Wireline Logging Segment

- Delivered comprehensive formation evaluation services through wireline logging to precisely delineate reservoir characteristics.
- Enabled clients to discern fluid distribution and forecast migration patterns, crucial for monitoring fluid fronts.
- Identified bypassed pay zones, enhancing the potential for increased hydrocarbon recovery.

### Maintenance Engineer

- Conduct routine maintenance and inspections of machinery, equipment, and systems
- Maintain accurate records of maintenance work and equipment performance

## REFERENCES

Available upon request.