



Rashid Valappil

**Sales Representative |
Showroom Consultant**



About Me

Highly motivated Sales & Showroom Professional with over 6 years of experience in luxury retail, client engagement, and premium product sales. Skilled in building strong customer relationships, converting inquiries into purchases, and promoting high-end European brands. Proven ability to communicate with contractors, architects, and traders, while maintaining accurate records of client interactions for effective follow-up. Adept at highlighting product value compared to cheaper alternatives, driving higher sales revenue, and ensuring exceptional customer satisfaction.



Contact



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Doha, Qatar



Skills

- Customer Engagement & Conversion
- Showroom Presentation & Product Demonstration
- Premium Brand Sales (European & International Products)
- Microsoft Office (Excel, Word, Outlook, PowerPoint)
- Client Relationship Management
- Sales Record Keeping & Follow-ups



Language

- English
- Hindi
- Arabic
- Tamil
- Malayalam



Education

(2013 – 2016)

CALICUT UNIVERSITY

Bachelor of Computer Application



Experience

(2022 – 2025)

SHOWROOM SALES EXECUTIVE

Zeus | Kerala, India

- Greeted and guided showroom visitors, presenting European ceramic and porcelain tiles as premium options.
- Conducted product presentations to clients, architects, and contractors, increasing brand preference.
- Maintained detailed records of client visits and interests for follow-up and conversions.
- Boosted showroom sales by 20% through upselling premium European brands compared to low-cost options.
- Provided market feedback to management on trends, competitor pricing, and customer preferences.
- Delegated tasks to junior sales staff, ensuring smooth daily operations.

(2017 – 2022)

SHOWROOM SALES EXECUTIVE

Al jawza | Qatar

- Advised clients on premium fashion and lifestyle products, ensuring tailored recommendations.
- Developed strong client relationships, leading to a high repeat customer rate.
- Maintained sales records, conversion reports, and customer interest logs.
- Trained and supervised new sales staff to achieve sales targets.