

Lamine Laribi

Sales Representative



CONTACT DETAILS :

email : lamineorka06@gmail.com

Phone number : +974 3114 8270

ABOUT ME :

Diligent Sales Representative with extensive experience and strong communication and leadership skills. I manage client relationships, drive sales growth, and develop strategic sales plans. Previously, I worked as a Sales Assistant for four years, gaining valuable experience in customer service. I am dedicated to ensuring high levels of customer satisfaction.

PERSONAL DETAILS :

- Date of birth : 04/08/1994
- Nationality : Algerian
- Address : Dubai, UAE

LANGUAGES :

- Arabic : Mother tongue
- English : Fluent
- French : Fluent

EDUCATION :

- Bachelor's degree in English Language. University of Chadli Ben Djedid. El Taref, Algeria - in 2020
- High school degree. Abi Tayib Moutanabi high school. El Taref, Algeria - in 2016

PROFESSIONAL EXPERIENCE :

• Sales Representative

Kiabi - Algiers, Algeria

From December 2021 to May 2024

- Performing sales presentations and product demonstrations.
- Negotiating contracts and agreements.
- Working with marketing teams to create sales strategies.
- Preparing weekly and monthly reports.

• Sales Assistant

Adidas - Annaba, Algeria

From November 2017 to February 2020

- Welcoming customers as they enter the store.
- Offering product information and recommendations to customers.
- Managing inventory levels and restocking shelves.

Skills :

- Active listening skills.
- Strong communication skills.
- Excellent customer service skills.
- Strong leadership skills.
- Good presentation skills.
- Interpersonal skills.
- Attention to detail.
- Critical thinking skills.
- Organizational skills.
- Problem solving ability.
- Time management.
- patience.

• Sales Assistant

Skechers - Annaba, Algeria

From October 2016 to September 2017