

MOHAMMED ELSIDDIG OMAR

Sales Executive

- Nationality: Sudanese.
- Driving licence: Available.

Summary

As a biomedical engineer, I am a highly skilled and innovative professional with a strong background in engineering principles and medical sciences. With expertise in medical device development, diagnostics, and healthcare technology, I am adept at designing, optimizing, and implementing solutions that improve patient care and enhance clinical outcomes.

Contact

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- Al-qayed garden, Salman bin khalid st. Doha, Qatar

Skills

- languages: -native- Arabic, fluent English
- Leading ability.
- Negotiation Skills.
- Marketing and sales skills.
- Communication, Collaboration.
- Analytical mindset, Problem solving skills, Critical Thinking.

Work Experience

- **Asia Trading Engineering & Services (Qatar), Sales Department**
Sales Engineer
April 2024 - Now
 - Identify and target potential customers in various industries including Oil/gas, infrastructures, construction etc....
 - Promote various kind of Porta cabins, and containers that can be modified to be used as buildings and ablution unit.
 - Develop and implement sales strategies to generate leads and convert them into sales opportunities.
- **Ridge Engineering (Sudan) Management and Marketing, Sales Executive**
October 2020 - March 2023
 - Promote products and services to clients and negotiate contracts with customers.
 - Contact clients and receive their queries about different products and promote these products.
 - Demonstrate and present products to clients, and visit new promising clients.
- **Advanced System Co. ,(KSA) Biomedical Site Director and technical support**
Biomedical Engineer
April 2017- August 2020
 - Worked in Adham general hospital as site director and biomedical engineer.
 - worked as technical support receive request from spare parts department check SP number and contact with site engineer for any complaints regarding equipment status.
- **Khartoum Petrochemical Co. (KPC)- (Sudan),DCS & Instrumentation**
Instrument Engineer
April 2014- March 2016
 - maintaining the plant instrument in good condition.
 - Watch manpower and labor and report problem in DCS CCTV and all instruments equipment.

- **Petro-Energy E&P (Sudan),DCS & Instrumentation Instrument Engineer**
August 2013- February 2014

- Worked in the CPF of Baleela in instrumentation department.
- Maintenance and calibration of field instruments.

- **Tronix for Import and Export (Sudan),Marketing and Sales Sales Representative**
December 2012- June 2013

- Manage sales of the company throughout different channels.
- Collect data and money from users/consumers, define and distribute time and effort between channels inside and outside the region.
- Report for product sales daily, monthly, and quarterly, create sales program and arrange to meet customers and clients needs in the market.
- Carry out surveys and performed sales analysis of the current market this includes monitoring sales levels.

- **CNODC Petrochemical Trading CO. Ltd. (Sudan),Health Safety & Environment (HSE) HSE Officer**
March 2012- November 2012

- Worked in gas stations and trained to protect people and facilities from the dangerous usage.
- Also trained by Sudanese Civil Defense to know general view of safety.

- **National Electricity Corp. (Sudan), device and control - communication services**

Training
Industrial training
April- June 2010

References

- Adam Mohammed
Adam Osman
Supervisor and process
engineer At Khartoum
Co. Petrochemical



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- Alhaj Ahmed Daffallah
Project coordinator At
Advanced System Co.



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- Worked at Fault Recorder, Access Control and Substation Automation System.
- Worked at Push to Talk, Internet and Proxy Services, and Synchronous Digital Hierarchy (SDH) units.

Education

2006 -2010

University Tenaga National, Malaysia Bsc in Electrical and Electronics Engineering.