

# Iheb Bouraoui

Salesman – Tunisia

Nationality: Tunisian

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Email: ihebbouraoui1234@gmail.com

Location: Tunisia (Willing to relocate abroad)

## Objective

Motivated and customer-focused Tunisian salesman with proven experience in retail and technology sales. Skilled in client engagement, product promotion, and achieving sales targets. Holding a Bachelor's Degree in Computer Science from ISET Mahdia (2018–2022), with strong IT and problem-solving abilities. Seeking a Sales position to contribute to business growth and deliver excellent customer service.

## Experience

### **Sales Associate – MyTek, Tunisia** (Jan 2024 – Aug 2025)

- Assisted customers with electronic and IT product purchases, providing technical explanations.
- Promoted and upsold products to meet monthly sales targets.
- Handled stock management, inventory control, and POS operations.
- Delivered excellent after-sales support to ensure customer satisfaction.

### **Sales Assistant – Tunisia Mall (MG), Tunisia** (Jan 2022 – Dec 2023)

- Supported customers in product selection and provided personalized recommendations.
- Contributed to visual merchandising and store organization to enhance the shopping experience.
- Managed cash transactions and handled returns/exchanges efficiently.
- Worked with team to achieve sales objectives and maintain high service standards.

## Education

Bachelor's Degree in Computer Science – ISET Mahdia, Tunisia (2018–2022)

## Skills

- Customer service & communication
- Sales & product promotion
- POS system & cash handling
- Stock management & merchandising
- Teamwork & adaptability
- Computer literacy & IT skills

## Languages

- Arabic: Native
- English: Intermediate
- French: Intermediate