

Ayman Mahmoud

SALES SUPERVISOR

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Personal Statement

Expert sales representative with strong leadership skills and the ability to lead sales teams to achieve objectives. With an academic background in commerce from University of Damanhour, I focus on improving performance and achieving results. I am proficient in applying strategies that enhance sales, expand market reach, and build solid customer relationships.

Experience

Sales Manager | Advanced Namaa Company, Al-Madinah, Saudi Arabia **June 2024 – Current**

- Overseeing the implementation of sales strategies to achieve specific goals in the region. Managing and guiding the local sales team to achieve the highest performance levels. Enhancing company presence in the region with a commitment to maintaining high customer satisfaction levels.

Sales Agent | Aris Sweets Company, Saudi Arabia

December 2023 - May 2024

- Gained 6 months of experience developing strong relationships with traders and customers while increasing sales volume & Achieved monthly sales targets and ensured the continuation of positive relationships with customers, maintaining a strong market presence.

Sales Agent | Egypt, Al-Wefag Company

March 2023 - November 2023

- Gained 9 months of experience promoting company products and achieving monthly sales targets while systematically analyzing and collecting customer feedback, Provided recommendations to improve products and services, maintaining high customer satisfaction.

Sales Supervisor | Egypt, Obay Company

February 2020 - September 2021

- Managed and led sales teams to achieve monthly and yearly sales targets, Developed strategies to increase market share and improve customer satisfaction and directed and trained new sales employees, monitoring their performance to ensure company goals were met.

Sales Agent | Egypt, Cairo Company

2017 - 2020

- Promoted company products and increased sales, Maintained strong customer relationships, achieving high customer satisfaction. Provided recommendations to improve products and services, gathering and analyzing customer feedback.

Education

University of Damanhour, Bachelor's Degree in Commerce

2016

Skills & abilities

- **Leadership Skills:**
Strategic planning, team management, and motivating staff.
- **Technical Skills:**
Proficient in Microsoft Office (Word, Excel, PowerPoint) and CRM software.
- **Personal Skills:**
Effective communication, negotiation, problem-solving, and ability to work under pressure.
- **Sales Skills:**
Achieving objectives, analyzing markets, developing sales strategies, and building customer relationships.
- **Language skills:**
Arabic and English