



ABDELHAK

Sales and Marketing

SEMMAR

ABOUT ME

A professional sales representative with extensive experience in developing business relationships and achieving monthly and annual sales targets. I am seeking to join a leading company in which I contribute to increase revenue, build long-term partnerships with customers, and improve the brand image in the market.

EDUCATION

**BACCALAUREATE IN BUSINESS
ADMINISTRATION AND MARKETING**
Mohamed bogerra (boumrdes)
2018-2021

**High Technician Certificate in
Refrigeration and Air Conditioning**
Vocational training institute
2021-2023

SKILLS

Management Skills	██████████
Creativity	██████████
Digital Marketing	██████████
Negotiation	██████████
Critical Thinking	██████████
Leadership	██████████

LANGUAGE

- Arab native
- English fluent
- French good

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💻 www.abdelhaksemmar.dz

✉ Abdelhak.semmarr@gmail.com

📍 Qatar, doha

EXPERIENCE

- **Regional Sales Manager - Coca-Cola Company** 2023-2025
Algeri, sidi amar / skikda
 - Increase sales by 40% within one year through the development of new marketing strategies
 - Training and managing a team of 8 sales representatives and motivating them to achieve goals
- **Showroom Sales Manager - Chery Motor Company** 2022-2023
Wad Al-Samar - Al-Humaiz Algeria
 - It achieved a sales increase of more than 25 percent for a family car model that was not very popular
 - I sold more than 250 new and used cars during 2024 alone
- **Salesman - Electronics Showroom/Condor Company** 2020-2022
Khemis miliana - N,04
 - I contributed to the sale of more than 3 types of new household appliances in one exhibition
 - It contributed to building a strong relationship with customers by approaching them and presenting the most important features of new devices.
- **Phones vendor- brhoother phone** 2016- 2017
Algeria, el kouba N08
 - I used to sell more than 50 used and new phones today
 - I gained the trust of about 30 customers through the sale of the guarantee

I HOPE YOU REPLY AS SOON AS POSSIBLE