

EDILBERTO REOLOPE

Blk 12 Lot 21 Kapalaran Street San Roque, Navotas City
Metro Manila, Philippines.

Email: **edilbertoreolope6@gmail.com**

Mobile: **+639-281-955191**



QUALIFICATION:

Accepts direction, willing to invest time and effort necessary to complete given task, has high moral and ethical standards, responsible, discipline and hardworking.

INTEREST:

To work in a competitive, challenging and harmonious work environment committed to excellence and employee's continuous development.

DESIRED POSITION: *Merchandiser, Driver, Messenger and Sales representative*

EMPLOYMENT HISTORY:

COMPANY: GULF INTERNATIONAL ENTERPRISES

January 2015 up to 2025

Doha, Qatar

POSITION: SALESMAN EXECUTIVE

- ✓ Coordinate sales effort with team members and other departments
- ✓ Maintaining and developing relationships with existing customers
- ✓ To get the order
- ✓ Checking out of stocks
- ✓ Achieve agreed upon sales targets and outcomes within schedule
- ✓ Establish, develop and maintain positive business and customer relationship
- ✓ Reach out to customer leads through cold calling
- ✓ Continuously improve through feedback
- ✓ Reviewing my own sales performance, against targets as you gain experience

COMPANY: ALI BIN ALI International Agencies

September 2005 – November 2014

Doha, Qatar

POSITION: MERCHANDISER

The Ali Bin Ali Group is a privately owned company, established in 1945 with the vision to provide quality international products and services to the people of Qatar.

- ✓ Responsible for proper planogram display of products
- ✓ Checking out of stocks
- ✓ Doing floor displays if there's a promotion

- ✓ Putting POSM in the products
- ✓ Participates yearly inventory in the outlet
- ✓ Maintaining the shelf space in all related categories

COMPANY: Rustan Supermarket

March 2002 – February 2003

Manila, Philippines

POSITION: MERCHANDISER

- ✓ Replenishment/display of products
- ✓ Doing weekly inventory (according to the rules and regulations of the company)
- ✓ Doing FIFO procedures (First-in First-Out) for products displays
- ✓ Receiving all products delivered

COMPANY: Mamoura Complex

March 1993 – June 2001

Doha, Qatar

POSITION: MERCHANDISER

- ✓ Assigned for the position of cashier
- ✓ Assigned as a merchandiser
- ✓ Assigned as receiver for the delivered items
- ✓ Strictly monitor the expiration of all products
- ✓

TRAINING AND SEMINARS ATTENDED:

✓ **Team Building and Team Work**

Ali Bin Ali Group

May 30, 2006

✓ **Merchandising**

Ali Bin Ali Group

May 4, 2006

PERSONAL INFORMATION:

Marital Status	: Married
Nationality	: Filipino
Gender	: Male
Religion	: Roman Catholic
Qatar Driving License No	: 27060800085
Visa Status	: Transferrable

I hereby Certify that all the above information is true and correct to the best of my knowledge and belief

 **Edilberto Reolope**
Applicant