# **SHUHAIL T M**

### CONTACT

- +974 70698670 +91 9995857430
- 💌 suhailthazhemadathil@gmail.com
- O Doha, Qatar

#### **EDUCATION**

- B.COM 2011-2014 | Calicut University
- Senior Secondary School | 2009-2011
   Ansar Junior Collage
- Secondary School | 2009
   Emjay VHS School

#### **TECHNICAL SKILLS**

- MS Excel
- MS Word
- Power Point

#### CERTIFICATION

Certificate in Warehouse
 Managemnet-IGNET | 2023

#### **PERSONAL DETAILS**

Nationality : IndianMarital Status : MarriedDate of Birth : 12.12.1993

Visa Status : Residence Visa

Transferable)

License : Qatar Licence

#### **LANGUAGES**

- English
- Hindi
- Malayalam
- Arabic (Read and Write)

#### **PROFESSIONAL SUMMARY**

As an Experienced driver, ensuring safety, punctuality, and exceptional service for passengers. Proficient in navigating diverse road conditions, prioritizing passenger comfort and security. Dedicated to maintaining a clean vehicle and adhering to traffic laws and company policies. Strong communicator, seamlessly coordinating with dispatchers and colleagues. Proactively staying updated on regulations to enhance efficiency. Committed to continuous growth through professional development, upholding top-tier performance standards.

## **EXPERIENCE**

# DRIVER CUM SALESMAN (MAY 2024 - PRESENT) SPARK LINE TRADING AND CONTRACTING COMPANY

Operate company vehicles efficiently, ensuring timely and safe delivery of products to clients, maintaining compliance with traffic and safety regulations.

Develop and maintain strong customer relationships through effective communication and excellent service, contributing to the growth of the company's clientele.

Manage the inventory of products in transit, ensuring accurate stock levels and timely restocking of items based on customer needs and company policies.

Coordinate with the sales team to promote company products, assisting in identifying new business opportunities and maximizing sales potential during deliveries.

Maintain and monitor vehicle condition, ensuring regular servicing and timely repairs to minimize downtime and ensure the company's operational efficiency.

# **DRIVER (2019-2023)**

#### DAHRA GLOBAL TECHNOLOGIES & CONSULTANCY SERVICES WILL

- Ensure safe and punctual transport of clients and employees.
- Maintain cleanliness and conduct regular inspections and repairs for optimal vehicle performance.
- Possess comprehensive knowledge of local routes and traffic patterns.
- Deliver exceptional service, including assistance with luggage and equipment.
- Adhere strictly to company policies, safety regulations, and traffic laws.
- Maintain accurate records of mileage, fuel usage, and trips.
- Effectively coordinate schedules with dispatchers and colleagues.
- · Keep abreast of road regulations and traffic updates to ensure efficient travel and safety.

### **SKILLS**

- Safe Driving
- Excellent Navigation
- Vehicle Maintenance
- Time Management
- Customer Service
- Communication

# SALES EXECUTIVE (2015–2019) CEEYEM ELECTRICAL SHOP

- Conducted sales activities to promote electrical products and services.
- Developed and maintained relationships with clients to drive sales growth.
- Provided product knowledge and technical expertise to address customer inquiries.
- Prepared and delivered sales presentations and proposals.
- Negotiated pricing and terms to ensure favorable outcomes.
- Managed customer accounts and achieved sales targets through effective planning and execution.

