

AIDOUDI HAMZA AMAN ALLAH

Consumer Electronics Sales Executive

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SUMMARY

Sales professional with experience in consumer electronics and technology solutions. Technical background in Automatic Systems and Software, combined with hands-on experience developing an Intelligent Parking System. Skilled in client relationship management, achieving sales targets, and providing technical guidance on electronic products

EXPERIENCE

Consumer Electronics Sales Executive , Dubai, UAE

July 2023 - March 2025

Advised customers on smartphones, smart devices, and home electronics.

Demonstrated technical features and applications of products.

Consistently exceeded monthly sales targets and customer satisfaction goals.

Technology Solutions Consultant, Mind Stream, Algeria

Apr 2021 – June 2023

Presented hygiene, health, and electronic solutions to corporate clients.

Conducted product demos highlighting technical benefits.

Assisted clients in selecting appropriate solutions for their needs.

Automotive & Electronics Sales Specialist , Luxury Auto & Tech Solutions, Algeria

Jan 2019 – Apr 2021

Sold high-end vehicles and integrated electronic systems.

Guided clients on technical specifications and after-sales support.

Ranked among top 10% of sales performers consistently.

EDUCATION

Bachelor's Degree in Automatic Systems and Instrumentation Engineering

Khenchela University, Algeria - 2023

Developed Intelligent Parking System as a final year project, demonstrating technical problem-solving and product implementation skills.

PROJECTS & ACHIEVEMENTS

Developed Intelligent Parking System, registered as an innovative project.

Active football player, showcasing teamwork, discipline, and leadership.

SKILLS

Consumer Electronics Sales Technical Product Knowledge & Demonstrations

CRM & Client Relationship Management Sales Target Achievement

Problem Solving & Technical Analysis Microsoft Office & POS Systems

LANGUAGES

Arabic: Native English: Advanced French: Advanced