



SAIDA MIHOUBI

Dedicated and customer-oriented sales professional with 5 years of retail experience, Skilled in delivering exceptional customer service, achieving sales targets, and building lasting client relationships. Adept at visual merchandising, inventory management, and promoting luxury products to diverse clientele. Possesses strong communication skills, a professional appearance, and a proven track record of contributing to store growth and customer satisfaction.

+974 5209 8782

Saidamihoubi2003@gmail.com

Doha - Qatar

D. O. B: 16 / 07 / 2003

EDUCATION

Bachelor of Geologic
2024

SKILLS

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Market Research
- Team Collaboration
- Excellent communication and negotiation skills
- Strong customer service orientation

LANGUAGE

- Arabic (Fluent)
- English (Excellent)
- French (Excellent)

EXPERIENCE

Artel Perfumes

2023 - 2024

Sales Person

- Greet customers and provide personalized assistance in selecting suitable perfumes.
- Promote and explain product features, fragrance notes, and brand identity.
- Arrange product displays to attract customer attention and maximize sales.
- Handle cash, POS transactions, and issue receipts.
- Meet and exceed monthly sales targets.
- Maintain knowledge of latest perfume trends and new product launches.
- Provide after-sales service and handle customer feedback.

ALMOTAHAJIBA

2020 - 2021

Sales Person

- Greet and assist customers in selecting abayas, dresses, and fashion items that suit their preferences.
- Provide styling advice and product knowledge to enhance the customer shopping experience.
- Arrange and maintain merchandise displays according to brand standards.
- Ensure fitting rooms are well-prepared and assist customers during trials.
- Handle cash, card, and POS transactions accurately.
- Maintain stock levels, track inventory, and report shortages to the supervisor.

Logan Perfumes

2019 - 2020

Sales Representative

- Demonstrate perfumes to walk-in customers and offer free samples.
- Build long-term customer relationships through excellent service.
- Cross-sell related beauty products (makeup, skincare, accessories).
- Monitor stock levels, request replenishments, and maintain inventory records.
- Participate in promotions and in-store marketing campaigns.
- Ensure cleanliness and organization of the sales counter.
- Report daily sales and customer feedback to the supervisor.