



# ANSWER SADATH HUMAID

## Sales Man

Customer-focused Sales Associate with a passion for textiles. Seeking a position in a dynamic textiles shop to apply my sales skills and product knowledge. Dedicated to delivering excellent customer service, meeting sales targets, and contributing to the overall success of the store. Excited to join a team where my enthusiasm for textiles can drive sales and create positive customer experiences

## Contact

### Phone

+97466125913

### Email

[mohamedhumaidhumait@gmail.com](mailto:mohamedhumaidhumait@gmail.com)

### Address

Mansoura, Doha- Qatar

## Education

2013

High School

**Ak Pottuvil Central College**

Successfully completed Certificate in Computer Application Assistant at Mahatma Gandhi University an institution, Sri Lanka  
2014-2015

## Skills

Records maintenance

Verbal communication

Written communication

Time-management

Problem-solving

Organizational

Planning

## Language

English

Arabic

Tamil

Hindi

## Experience

### Sales Associate: NOLIMIT , Colombo-Sri Lanka -(2018-2020)

#### Responsibilities

- Provide excellent customer service by assisting and advising customers in a friendly manner.
- Demonstrate in-depth knowledge of textiles and dresses to enhance customer shopping experiences.
- Achieve and surpass sales targets through effective engagement and upselling techniques.
- Assist in managing inventory levels, restocking merchandise, and conducting regular counts.
- Contribute to visually appealing displays and maintain an organized store environment.
- Accurately handle customer transactions, including cash, credit cards, and other payment methods.
- Build positive customer relationships by addressing inquiries, concerns, and returns professionally.
- Collaborate with team members to achieve common goals and maintain a positive work environment.
- Support promotional events and sales initiatives, communicating offers to drive customer participation.
- Adhere strictly to store policies, procedures, and guidelines, ensuring compliance with regulations and ethical business practices.

### Sales & Team Leader : Naqel Expres Logistcs - Saudi Arabia (2021-2023)

#### Responsibilities

- Lead and motivate an indoor sales team to meet sales targets.
- Train and coach sales representatives to improve their skills and product knowledge.
- Develop sales strategies to increase revenue and profitability.
- Analyze sales data to identify areas for improvement.
- Resolve customer issues and maintain high service standards.
- Collaborate with other departments to align sales efforts.
- Conduct performance evaluations and provide feedback.
- Manage inventory levels to meet customer demand.
- Implement sales promotions and marketing campaigns.
- Stay informed about industry trends and competitors.
- Foster a positive work environment and teamwork.
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- Handle administrative tasks related to sales operations.

#### Key Skills

- Medication Dispensing
- Inventory Management
- Customer Service
- Attention to Detail
- Compliance and Regulations
- Documentation and Record Keeping
- Communication
- Patient Education
- Adaptability



### **Responsibilities:**

- Greet and assist customers to ensure a positive shopping experience.
- Promote, demonstrate, and sell products to achieve sales targets.
- Maintain strong product knowledge to answer customer questions effectively.
- Visit assigned stores to check product display, stock levels, and pricing.
- Arrange and organize products on shelves following company display standards.
- Monitor product expiry dates and replace or remove expired items.
- Ensure proper labeling, pricing, and visibility of all products.
- Coordinate with store managers to secure the best shelf space and visibility.
- Prepare daily sales and merchandising reports for management.
- Track competitor activities and suggest ideas to improve product visibility.
- Manage stock rotation (FIFO – First In, First Out) to reduce wastage.
- Maintain cleanliness and order in the display and storage areas.
- Build and maintain good relationships with store staff and customers.

### **Additional Information:**

- Valid Qatar Driving License
- Excellent knowledge of city routes
- Responsible and safe driver



State of Qatar  
Ministry of Interior  
Traffic Department

دولة قطر  
وزارة الداخلية  
إدارة المرور



# DRIVING LICENSE

# رخصة سوق

29514412963

الرقم الشخصي



الاسم محمد حمود الجواب سادات

NAME MOHAMED H. A. SADATH

NAT. SRILANKA

الجنسية سريلانكا

DATE OF BIRTH 1995-09-07

تاريخ الميلاد

BLOOD GR.

فصيلة الدم

FIRST ISSUE 2025-07-08

ت. اول إصدار

VALIDITY 2030-07-07

ت. الإنتهاء

This license must be produced on demand to any police officer in uniform or on production of warrant card by police officer not in uniform

يجب إبراز هذه الرخصة لمن يطلبها

من رجال الشرطة سواء كان بالزي الرسمي

أو عند إبراز هويته في حالة كونه بالملابس المدنية

## Authorized Vehicles

## المركبات المصرح بقيادتها

## ملاحظات

EXCAVATOR حفار <input type="checkbox"/>	MOTOR CYCLE دراجة نارية <input type="checkbox"/>	نظارة طبية Glasses <input type="checkbox"/>
CRANE كرين <input type="checkbox"/>	CAR سيارة خفيفة <input checked="" type="checkbox"/>	عدسات Lenses <input type="checkbox"/>
LOADER شيويل <input type="checkbox"/>	BUS حافلة <input type="checkbox"/>	اتوماتيك Automatic <input checked="" type="checkbox"/>
FORKLIFT رافعة شوكية <input type="checkbox"/>	MED. TRUCK شاحنة متوسطة <input type="checkbox"/>	احتياجات خاصة Handicaps <input type="checkbox"/>
OTHER أخرى <input type="checkbox"/>	TRAILER قاطرة ومقطورة <input type="checkbox"/>	إعاقات سمعية hearing Disability <input type="checkbox"/>
		تبرع بالأعضاء Organ Donation <input type="checkbox"/>

Licensing Authority

سلطة الترخيص



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