

Contact

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Address

Mansoura, Doha- Qatar

Education

2013 High School **Ak Pottuvil Central College**

Successfully completed Certificate in Computer Application Assistant at Mahatma Gandhi University an institution, Sri Lanka 2014-2015

Skills

Records maintenance

Verbal communication

Written communication

Time-management

Problem-solving

Organizational

Planning

Language

English

Arabic

Tamil

Hindi

ANWER SADATH HUMAID

Sales Man

Customer-focused Sales Associate with a passion for textiles. Seeking a position in a dynamic textiles shop to apply my sales skills and product knowledge. Dedicated to delivering excellent customer service, meeting sales targets, and contributing to the overall success of the store. Excited to join a team where my enthusiasm for textiles can drive sales and create positive customer experiences

Experience

Sales Associate: NOLIMIT, Colombo-Sri Lanka -(2018-2020)

Responsibilities

- Provide excellent customer service by assisting and advising customers in a friendly manner.
- Demonstrate in-depth knowledge of textiles and dresses to enhance customer shopping experiences.
- Achieve and surpass sales targets through effective engagement and upselling techniques.
- Assist in managing inventory levels, restocking merchandise, and conducting regular counts.
- Contribute to visually appealing displays and maintain an organized store environment.
- Accurately handle customer transactions, including cash, credit cards, and other payment methods.
- Build positive customer relationships by addressing inquiries, concerns, and returns professionally.
- Collaborate with team members to achieve common goals and maintain a positive work environment.
- Support promotional events and sales initiatives, communicating offers to drive customer participation.
- Adhere strictly to store policies, procedures, and guidelines, ensuring compliance with regulations and ethical business practices.

Sales & Team Leader: Naqel Expres Logistcs - Saudi Arabia (2021-2023)

Responsibilities

- Lead and motivate an indoor sales team to meet sales targets.
- Train and coach sales representatives to improve their skills and product knowled;
 - Develop sales strategies to increase revenue and profitability.
 - Analyze sales data to identify areas for improvement.
 - Resolve customer issues and maintain high service standards.
 - Collaborate with other departments to align sales efforts.
 - Conduct performance evaluations and provide feedback.
 - Manage inventory levels to meet customer demand.
 - Implement sales promotions and marketing campaigns.
 - Stay informed about industry trends and competitors.
 - Foster a positive work environment and teamwork.
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 - Handle administrative tasks related to sales operations.

Key Skiils

- Medication Dispensing
- Inventory Management
- Customer Service
- Attention to Detail
- Compliance and Regulations
- **Documentation and Record Keeping**
- Communication
- Patient Education
- Adaptability



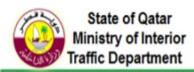
❖ AL MEERA SALES MAN &MERCHANDISER 2024 -STIL

Responsibilities:

- Greet and assist customers to ensure a positive shopping experience.
- Promote, demonstrate, and sell products to achieve sales targets.
- Maintain strong product knowledge to answer customer questions effectively.
- Visit assigned stores to check product display, stock levels, and pricing.
- Arrange and organize products on shelves following company display standards.
- Monitor product expiry dates and replace or remove expired items
- Ensure proper labeling, pricing, and visibility of all products.
- Coordinate with store managers to secure the best shelf space and visibility.
- Prepare daily sales and merchandising reports for management.
- Track competitor activities and suggest ideas to improve product visibility.
- Manage stock rotation (FIFO First In, First Out) to reduce wastage.
- Maintain cleanliness and order in the display and storage areas.
- Build and maintain good relationships with store staff and customers.

Additional Information:

- Valid Qatar Driving License
- Excellent knowledge of city routes
- Responsible and safe driver





DRIVING LICENSE

رخصة سوق

