

Imed Eddine
DJAAFER

SALES AGENT



About Me

Results-driven and customer-focused Sales Agent with experience in clothing retail, skilled in building strong client relationships, providing personalized fashion advice, and achieving sales targets. Adept at upselling, maintaining store presentation, and delivering exceptional customer service in fast-paced environments. Passionate about fashion trends and committed to creating a positive shopping experience that encourages repeat business.

✉ djaafferimededdine@gmail.com

🏠 Al mansoura street

📅 Date of birth 23/02/2001

📞 7119 8349

Languages

English

Arabic

French

Turkish

Education

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| Digital marketing business Google my business , Algeria | From 2024 to 2025 |
| Freelance model diploma Talented, Algeria | From 2022 to 2023 |
| Commercial and marketing Farhat abbas setif, Algeria | From 2023 to 2024 |
| Baccalaureate certificate in Management Mohamed kerouani, Algeria | 2019 |

Work experience

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| Client Advisor DANIEL RIZOTTO, Oran, Algeria | From 2021 to 2023 (2 years) |
| <ul style="list-style-type: none">Greeted and welcomed clients, ensuring a professional and friendly shopping experience.Assisted customers with clothing selections, providing styling advice and product knowledge.Built and maintained strong client relationships to encourage repeat business. | |
| Sales Associate LE NOMADE, Setif algeria | From 2023 to 2024 (1 year) |
| <ul style="list-style-type: none">Greeted and assisted customers, creating a welcoming shopping environment.Advised clients on clothing styles, fits, and trends to match their preferences.Recommended and upsold items such as accessories and footwear to increase sales. | |
| Sales agent BERSHKA, Algiers setif | From March 2024 to August 2024 (5 months) |
| <ul style="list-style-type: none">Welcomed and engaged customers, identifying their needs and providing personalized clothing recommendations.Promoted and upsold apparel, footwear, and accessories to achieve and exceed sales targets.Built and maintained strong client relationships, encouraging repeat visits and loyalty.Processed customer purchases, exchanges, and returns . | |

Skills

- Problem solving
- Strong communication skills
- Teamwork & Efficiency
- Service & Operations
- Good looking
- Active listening and clear communication