# **UMAR AWAN**



#### SUMMARY

Motivated and detail-oriented professional with a solid foundation in sales, merchandising, and warehouse operations from academic training in business and marketing. Skilled in customer service, inventory management, and creating engaging product displays to drive sales. Proficient in Microsoft Excel for data analysis and inventory tracking, with strong organizational and problem-solving abilities developed through part-time roles in retail and event coordination. Adept at maintaining efficient warehouse operations, including stock organization and order processing. Eager to apply transferable skills in a dynamic retail environment to enhance customer experiences, optimize product placement, and support operational efficiency

# EXPERIENCE

SALES 07/2025 - 08/2025

#### **NEW ERA TIRES (UAE, DUBAI)**

As a sales professional, I conducted market research in the tire industry, successfully identifying and engaging with export customers. By leveraging strong negotiation and relationship-building skills, I established profitable business partnerships, contributing to expanded market reach and revenue growth.

MERCHENDISER 01/2023 - 03/2023

(UAE, SHARJAH)

Enthusiastic aspiring Merchandiser with a background in marketing and business coursework. Skilled in inventory management, customer service, and creative problem-solving from part-time sales and event roles. Proficient in Excel for data analysis and Adobe Creative Suite for visual designs. Passionate about trends and creating engaging store experiences. Eager to learn best practices and boost brand sales.

SALESMAN (UAE, SHARJAH) 01/2022 - 07/2022

# RABEE AL ALKHDARN

Utilized strong communication and interpersonal skills to drive sales growth

Developed and maintained relationships with clients and stakeholders

Contributed to team sales goals and objectives

Engaged customers to understand tire needs and provide suitable recommendations.

Collaborated with team members to ensure efficient store operations and customer service.

WAREHOUSE CLERK 05/2021 - 12/2021

### MISAK UL MALL WAREHOUSE (PAKISTAN, FAISALABAD)

Managed warehouse operations, including order pulling and inventory control

Collaborated with team members to achieve sales and operational goals

Demonstrated excellent organizational and time management skills

### EDUCATION

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COMMERCE 05/2019 - 05/2021

Punjab College - Intermediate

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AUTO MECHANIC 10/2022 - 08/2023

**Technical Education and Vocational Training Authority** 

SKILLS

INVENTORY MANAGEMENT MS EXCEL AND WORD

WAREHOUSE OPERATIONS TYPING SPEED

ORGANIZATINAL SKILLS ACTIVE LISTENING

TIME MANAGEMENT COMPUTER PROFICIENCY

LEADERSHIP ABILITIES DRIVING

TEAM COLLABORATION COMMUNICATION SKILLS

SALES AND SERVICE ECPERTISE CUSTOMER SERVICE

LANGUAGES

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PINJABI URDU

HINDI ENGLISH

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