

# SALES REPRESENTATIVE

# CAREER SUMMARY

Ambitious, personable agent with 7 years of experience providing extensive knowledge about the automotive community and customer service market. Eager to continue growing in market trends while proving my ability to win clients, guiding them through inception to close, who will refer future business to Opendoor

#### CONTACT

**L** +974 70 12 80 31



chmsorhb@gmail.com



Msheireb, Qatar Algerien

### **SKILLS**

- Negotiation Skills
- Effective time Management
- communication Skills
- Driving Licence B
- · Networking Skills
- Analytical Skills

# **FORMATIONS**

geology master-

**BADJI MOKHTAR UNIVERSITY 2015** envirenement Licence -

**BADJI MOKHTAR UNIVERSITY 2012** 

#### HOBBY

- football Bike Riding
- photography

#### **LANGUES**

ARABIC FLUENT \ENGLISH GERMAN \ FRENCH; B1-B2

# WORK EXPERIENCE

# EVENTS SUPERVISOR; ELEGANCIA \ SOLUSTA\ **SPACETOON**

- Manage small group.
- coordinate with supervisor and other manager for organisation and staff recruitment ...

# show room Agent, AZAM CAR Qatar -

QATAR/CHIHANIA/ MAI 2024 - JUL 2025

- communicated with customers to understand their needs and budget.
- compiled and updated lists of over 90 cars with details
- Built loyal client base through honesty, quality service, and technical reliability.

#### SALES REPRESENTATIVE - UAE AUTO

**UAE AUTO; DIRA.DUBAI** 2022 - 2024

- Provided service consultations to customers and upsold maintenance packages.
- Worked closely with warehouse and parts department to ensure quick delivery of components.
- Maintained high customer satisfaction ratings through clear communication and service quality.
- Trained junior technicians on advanced diagnostics and customer handling