



# SHIKH MOHAMMED KAIF

SALES EXECUTIVE/PROMOTER

## CONTACT

+974 70551416

modkaif16@gmail.com

doha , Qatar

Qatar Driving License  
QID 30235604094

## EDUCATION

2016-2017 | Karnataka, India  
Senior Secondary  
School Examination  
HSM English Medium School

2017 - 2018 | Karnataka, India  
Mite institutte  
ITA Diploma in electrical /  
ac technician

## SKILLS

- Effective Communication
- Product Expertise
- Customer Service
- Problem Solving
- Data Analysis Collaboration
- Sales Demoing

## LANGUAGES

- English (Fluent)
- Hindi (Fluent)
- Malyalam (Fluent)
- Tamil (Fluent)
- Kannada (Fluent)
- Arabic (Basics)

## PROFILE

Dynamic and results-driven Sales Executive with 7 years of experience in driving sales growth and building lasting client relationships across diverse industries Adept at identifying and capitalizing on new business opportunities, and consistently exceeding sales targets Strong communicator with excellent negotiation skills, capable of tailoring solutions to meet client needs and enhance satisfaction Proven track record of developing and executing successful sales strategies, leading teams, and contributing to overall company success. Passionate about staying ahead of market trends and continuously improving product knowledge to provide top-tier service.

## WORK EXPERIENCE

### TECHMART

07/2024 - TILL DATE

#### SALES PROMOTER

DOHA, QATAR

- Achieved 100% sales growth in a specific product line or department within a defined period
- Extensive knowledge of products/services, enabling you to educate customers on features, benefits, and advantages
- Handled customer inquiries, complaints, and feedback with professionalism and efficiency, ensuring a positive customer experience.

### RAZERS GAMINGACCESSORIES

04/2023 - 04/2024

#### SALES PROMOTER

Doha, Qatar

- Provide excellent customer service by ensuring thorough product knowledge and provide technical assistance to the customer as needed
- The monthly sales quota of the store has been met, aligned with the goals

### Lenovo Consumer electronics company

07/2021 - 03/2023

#### SALES PROMOTER

Doha, Qatar

- Demonstrate product features and benefits to customers.
- Monitor customer preferences to determine focus of sales efforts
- Answer customer questions about products and services

### Reliance Digital

03/2019 - 04/2021 |

#### SALES EXECUTIVE

Karnataka, India

- Answering customer inquiries and resolving customer complaints
- Developing and maintaining relationships with customers
- Worked collaboratively with cross-functional teams (marketing, customer service product development) to ensure client needs were met and expectations exceeded