

# Mohamedsidik Abdirahim

Customer Service & Sales
Professional

### **Contact**

+974 3024 7736

kulil6mohaa@gmail.com

Qatar Light Vehicle Driving License (Manual)

# **Core Competencies**

- ► Customer Service & Sales
- ► Client Relationship Management
- ▶ Needs Assessment & Upselling
- ► Logistics & Delivery
- ▶ Route Planning
- ► Office Administration

### Languages

- ► English (Fluent)
- ► Arabic (Intermediate)

### **Certifications**

- ► CompTIA A+
- ► CompTIA Network+

# **Professional Summary**

A reliable and customer-focused professional with over 3 years of proven experience in customer service, sales, and delivery. An effective communicator with intermediate Arabic language skills and a holder of a valid Qatari driving license. Known for building strong client rapport, ensuring timely service, and achieving high customer satisfaction. A conscientious team player seeking to contribute strong work ethic and service excellence to a forward-moving organization.

# **Professional Experience**

# **Customer Service Representative**

# Al Hattab Holding | Qatar

2021 - 2023

- Served as the primary point of contact for customer inquiries, providing timely and effective solutions via phone, email, and inperson
- Managed customer accounts, processed orders, and handled complaints with a focus on first-contact resolution
- Utilized in-depth product knowledge to advise customers and successfully promote upsell opportunities
- Collaborated with internal teams to resolve complex customer issues, ensuring a seamless service experience

## **Sales & Delivery Driver**

#### Oceanic Ltd | Kenya

2020 - 2021

- Managed direct sales to customers on the shop floor, providing expert advice on electronic products and accessories
- Responsible for the safe and timely delivery of purchased goods, ensuring customer satisfaction from point-of-sale to final delivery
- Handled cash and electronic transactions, maintaining accurate records of sales and deliveries

# **Education**

### **Diploma in Information Technology**

Jomo Kenyatta University of Agriculture & Technology 2018 – 2019

### **Kenya Certificate of Secondary Education**

**OMC Secondary School** 

2013 - 2016