



Contact

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Education

B.ABachelorDegree In Literature - High  
School Of Hussain Buzayen - Gafsa - Tunisia

Skills

- Develop product knowledge by learning the merchandise features, advantages and benefits.
- Good knowledge of Jewelry store operations and excellent sales skills.
- Maintain floor standards including replenishment and presentation as well as the general appearance and cleanliness of department.
- Strong verbal and written communication skills.
- Excellent customer service skills.
- Ability to distinguish between types gold, sterling silver and platinum.
- Strong verbal and written communication skills.
- Expertise in sales and negotiation techniques.
- Good computer skills (MS Office).

Languages

English  
Professional Working Proficiency

Arabic  
Native

French  
Advanced

Career Objective

Personable, outgoing, customer-focused Fine Jewelry Sales Associate with over than 8 years of experience who is passionate about assisting customers and creating a satisfying customer experience. I excel in listening to customer needs, articulating product information and services and creating solutions that provide value to the customer. Well-spoken with effective problem-solving skills, I am accustomed to working efficiently in a fast-paced environment.

Experience

2023 to Sep2025  
FINEJEWELRY AND WATCHES ADVISOR  
AL JABER - Doha - Qatar

- Fostered a positive work environment by consistently treating all employees and customers with respect and consideration.
- Determined customer needs by asking relevant questions and listening actively to the responses.
- Daily, weekly and monthly goals achieved. Maintained an active "my client" relationship.
- Meet and greeted every guest, open/close pos on every day, count every solitaire diamond in safe and case goods, placed special orders for guest.
- Opened new credit applications for new customers, accepted payment in cash, cheques, credit.
- Managed inventory of fine jewelry by balancing case counts on a daily basis.
- Assisting customers with the selection of fine jewelry merchandise and offering complimentary items for each purchase.

2022 to 2023  
JEWELRYSALE ASSOCIATE  
PURE GOLD - Doha Festival City - Qatar

- Familiarity with all types of precious stones, gold, platinum, and silver.
- Checked inventory and provided suggestions on stocking certain items to the store manager.
- Explained the cuts, carats, color, and clarity in jewelry and gems to customers.
- Provided an estimate on repairing luxurious watches and cut jewelry.
- Suggested the jewelry designs to customers suitable for certain occasions.
- Prepared the bills, wrapping merchandise, placing orders, and collected payment.
- Performed watch battery replacements and watch band adjustments.
- Followed the receiving and processing procedures.

- Displayed the merchandise and promotional materials in accordance with corporate merchandising plans.
- Performed the business opening and closing procedures as outlined in Policy and Procedures Guide.

2020 to 2022

**JEWELRYSALES ASSOCIATE**

*GHAZAL Jewelry & Gold - Souk Waqif - Doha Qatar*

- Greeted the customers as they arrive at the store/ counter and asked them how they would like to be assisted.
- Listened to customers requirements closely and provided them with information on available pieces and sets.
- Showed the customers their desired pieces and provided information such as setting types, stones, and cuts.
- Provided the customers with information on prices and any associated discounts or deals.
- Assisted the customers in making decisions to buy jewelry pieces or sets and suggest alternatives and complementing.
- Led customers through the buying process by boxing, wrapping and bagging their purchases.
- Provided pricing information according to weight (in cases of gold and silver jewelry) and processed cash and credit card transactions.
- Educated the customers about warranties and guarantees of sold pieces and ensure that all documentation is included with the bagged product.
- Sent out thank you notes to customers and kept them in the loop regarding new arrivals.

2018 to 2020

**PERFUMESALES ADVISOR**

*CHRISTIAN LAY - Tunis - Tunisia*

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2017 to 2018

**PERFUMESALES ADVISOR**

*AL SHAHIN - Doha - Qatar*

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