



From Qatar

SYEAD ATIF FAIZAN

SALES EXECUTIVE

CONTACTS



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Umm Ghuwailina, Doha, Qatar

ABOUT ME



Enthusiastic and reliable Sales Executive with 1.5 years of experience in Construction and Building Materials and with a strong foundation in communication and problem-solving. Eager to leverage interpersonal skills and a quick-learning ability to build strong customer relationships and contribute to sales objectives.

SKILLS



Active Listening



Time Management



Negotiation



Product Knowledge



WORK EXPERIENCE



SEP 2025

PRESENT

SALES EXECUTIVE

Razaan Al Khalej Trading & Contracting | Bank Street, Doha - Qatar

- 1) Enquiry's from the client and understanding the BOQ and Specification from MEP Clients.
- 2) Items handled MS Pipe, GI Pipes, Rubber Insulation, Fibre Glass Insulation GI coils, Aluminium Sheets.
- 3) Items dealt in consumables like, Filters, Jotun Paints, GI & HDG Threaded Rod, Nut, Washers, Bolt and Drop in Acnhors., GI Slotted channel, L Angles.
- 4) Tools amd machines like - Drill machines, Hacksaw machine, Cable Cutting machines, Drill Bits, Hacksaw baldes, cutters' etc.
- 5) PPE items like - Safety Helmet, Glass, Hand Gloves, First Aid Box, Reflective Cover, Coverall, Safety Harness, Shoes, Ear Plugs etc.
- 6) Negotiation on the Prices, Payment terms and Delivery period.
- 7) Close follow up for the Purchase Orders from the client.
- 8) Delivering the Materials to client on time and along with cordination with store team.
- 9) Submitting the Invocies and along with acknowledgement copy.
- 10) Close follow up for the Due payment from client/customers.

APR 2023

AUG 2024

SALES EXECUTIVE

Manzoor Electrical & Trading | RAICHUR - INDIA

- 1) Generating leads, conducting outreach, and engaging potential customers through calls, emails, and in-person meetings to present tailored solutions.
- 2) Collecting Enquiry's from the client and deeply understanding the BOQ and Specification.
- 3) Preparing the quotation for the client and providing the specification of products.
- 4) Preparing the Product compliance vs specification.
- 6) Negotiation on the Prices, Payment terms and Delivery period.
- 5) Close follow up for the Purchase Orders from the client.
- 6) Delivering the Materials to client on time and along with cordination with store team.

LANGUAGES



ENGLISH



HINDI



KANNADA



HOBBIES



- Travel
- Playing Cricket & Hitting Gym.

PERSONAL DETAILS



Date of birth
21st June 2004

Nationality
INDIAN

Visa status
Sales Executive

Marital status
Unmarried

DRIVING LICENSE



Driving license category
Under process

- 7) Submitting the Invocies and along with acknowledgement copy.
- 8) Close follow up for the Due payment from client/customers.
- 9) Finally updating the Log for the Order's and Quotations.
- 10) Checking Materials stock Inventory.

EDUCATION



2020

HIGH SCHOOL DIPLOMA

Shree jnana ganga high school (english medium) | Lingasugur-Karnataka

Xth Standard from Shree jnana ganga high school (english medium) state syllabus

2023

GED

GOVERNMENT POLYTECHNIC ,RAICHUR | RAICHUR

Board of Technical Eductation in Electrical and Electronics
Branch with aggregate of 75%

UNTITLED



INTERNSHIP TRAINING AT GOLD MINES

Hutti

I have been part of workshop conducted by Hutti Gold Mines, provided a deep knowledge of Gold Extraction and Mining Process.

SEP 2023

JAN 2025

FRANKFINN INSTITUTE OF AIR HOSTESS TRAINING

Bangalore

I have taken full time Training from Frankfinn Institute of Air Hostess Training for Customer Services, Ground Staff and Shop Floor Sales Executive.