

Amin Benchikh

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Sales Executive

SUMMURY

Sales Executive with extensive experience in automotive and retail sales in Algeria and France. Skilled in achieving and exceeding sales targets, building lasting client relationships, and delivering exceptional customer experiences. Fluent in Arabic, French, and English, with strong negotiation, communication, and team collaboration skills. Passionate about driving business growth and providing professional, client-focused service..

EDUCATION

Master in Applied Microbiology – University Centre of Naama— Salhi Ahmed — (2020–2022)

Bachelor in Biological Sciences – University Centre of Naama— Salhi Ahmed (2017–2020)

Scientific Baccalaureate – Hamdan Khodja high school (Mecheria , Naama) (2013–2016)

EXPERIENCE

Sales Executive – Fiat Showroom, Algiers, Algeria December 2023 – August 2025

Managed showroom operations and promoted Fiat vehicles to individual and corporate clients.

Achieved and exceeded monthly sales targets through effective client engagement and follow-up.

Guided customers through the purchase process, financing options, and after-sales services.

Maintained showroom presentation, vehicle display, and inventory records.

Sales Assistant – Zara | Lyon, France | September 2022 – November 2023

Provided excellent customer service in a busy mall environment.

Advised customers on fashion trends, sizes, and product selections.

Managed sales transactions, assisted with inventory, and ensured the store was well-organized.

Worked effectively as part of a team to meet sales goals and maintain store standards.

Receptionist in Laboratory part time | Razan Laboratory | Mecheria – Algeria | June 2021 – August 2022

Managed front desk operations including scheduling, registration, and communication.

Answered and made calls to patients, delivering results and responding to inquiries with professionalism.

SKILLS

Sales and Customer Service: Achieving and exceeding sales targets, upselling and cross-selling, building client relationships, handling inquiries and returns.

Retail and Automotive Operations: Visual merchandising, showroom and store organization, inventory management, stock control, supporting promotional campaigns.

Communication and Languages: Fluent in Arabic, French, and English; strong interpersonal and negotiation skills; experience with multicultural clients.

Professional Attributes: Teamwork and collaboration, problem-solving and adaptability, attention to detail, awareness of fashion trends.