

MD ARIFUL ISLAM

SALESPERSON



CONTACTS

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AL Sadd, Doha, Qatar



SKILLS

- Problem Solving
- Order Processing
- Product Knowledge
- Customer Engagement
- Teamwork
- Display Design
- Time Management
- Responsiveness
- Listening Skills
- Sales Forecasting
- Pricing Strategies
- Stock Replenishment
- Communication Skills
- Merchandising Techniques
- Microsoft Office Suite

LANGUAGES

- Bangla
- Arabic
- English
- Hindi/Urdu

ABOUT ME

Dynamic Salesman and Merchandiser with 3 years of experience at Transind Holding Company, demonstrating expertise in persuasion, customer engagement, stock replenishment, and display design. Skilled in data analysis, sales forecasting, pricing strategies, and team collaboration. Holding a high school diploma, I am confident, resilient, and eager to contribute to a results-driven team with my problem-solving, communication, and merchandising abilities. My goal is to join your team to drive sales, enhance customer satisfaction, and deliver impactful results.

WORK EXPERIENCE

Salesman + Merchandiser, Transind Holding Company, Doha

Apr 2017 - Mar 2020

- Engages with customers to understand their needs and recommend suitable products
- Conducts product demonstrations and explains features to potential buyers
- Achieves daily sales targets through proactive customer engagement
- Stocks shelves and ensures product availability at all times
- Builds strong relationships with repeat customers to foster loyalty
- Collects customer feedback to improve product displays and sales strategies

Retail sales, JQ Mobile Shop, Doha

Jan 2025 - Present

- Greet customers warmly and assist with product inquiries to enhance shopping experience.
- Operate cash register efficiently, handle transactions accurately, and process payments securely.
- Upsell and cross-sell products to meet sales targets and maximize revenue.
- Restock shelves regularly to ensure product availability and prevent stockouts.
- Provide product knowledge and recommendations to help customers make informed decisions.
- Handle customer complaints professionally and resolve issues promptly to ensure satisfaction.

EDUCATION

High school diploma, Feni gov't school and college, Feni

2009

I have passed Higher secondary school certificate.

COURSE

Computer Diploma, Breasben institute feni

Feb 2010 - Mar 2011