

FASIAL MELETHIL

SALES EXECUTIVE

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📍 Doha, Qatar

PROFILE

Results-oriented sales professional with a strong track record in client relationship management and achieving sales targets. Skilled in communication, leadership, and market analysis, I am committed to contributing to organizational success while continuously enhancing my expertise.

SKILLS

- Strong client relations
- Excellent communication
- Quick learner
- Effective leader
- Goal-oriented
- Negotiation skills
- Problem-solving abilities
- Time management
- Customer-focused approach

PERSONAL INFORMATION

- Nationalty – Indian
- Visa Status – Residence Visa
- Qatar Valid Driving License

PROFESSIONAL EXPERIENCE

AL WAAB PLASTICS FACTORY (ELECTRICAL DIVISION)

SALES EXECUTIVE

01/2018 – TILL NOW

BIRKAT AL AWAMER, DOHA - QATAR

- Promoted and sold electrical-related products to both individual and corporate clients.
- Provided technical support and product knowledge to clients regarding electrical specifications.
- Coordinated with the technical team to ensure product installation and after-sales support.
- Conducted market research to identify trends in the electrical product sector and target new business opportunities.
- Managed inventory for electrical components and ensured timely restocking.
- Negotiated pricing and terms with clients, ensuring competitive positioning in the market.
- Attended industry trade shows and events to stay updated on the latest technologies.
- Creating invoices and sending out to customers following a sale.
- Following up with past customers and cross selling products.

BEACHFIRE TRADING W.L.L (UNIFORMS AND GIFT ITEMS TRADING)

SALES EXECUTIVE

04/2014 – 12/2017

AL MAMOURA, DOHA - QATAR

EDUCATION

BACHELORS OF COMMERCE [B.COM]

MAHATHMA GANDHI UNIVERSITY (APRIL 2012)

P.S.M.O COLLAGE, KERALA, INDIA

LANGUAGES

ENGLISH

ARABIC

HINDI