



Faris Islam Kifouch

Qatar . Doha

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Results-driven Sales Executive / Sales Associate with over 5 years of experience in fashion retail and customer service across international markets. Seeking to leverage my expertise in sales techniques, customer relationship management, and product knowledge to drive revenue growth and enhance customer satisfaction in a dynamic retail environment.

Professional Experience

Assistant Sales

August 2025

Spacetoon Boy Toys, The Little Things Store, Doha, Qatar

- Assist the sales team in daily operations, customer handling, and follow-up activities.
- Provide product information, answer customer queries, and guide them through the purchasing process.
- Support senior sales staff by preparing quotations, invoices, and sales documents.
- Maintain customer records, update databases, and track sales performance and targets.

Sales Executive

09/23 - 10/24

Nike , Landmark Retail Store. Doha, Qatar

- Consistently exceeded personal sales targets by recommending complementary products.
- Developed strong customer relationships, driving repeat business and brand loyalty.
- Assisted in creating attractive product displays to highlight new arrivals and promotions.
- Maintained organized stockrooms to ensure quick product availability on the floor.

Sales Associate

05/20 - 01/22

Adidas Store , Oran , Algeria

- Achieved monthly sales goals by delivering personalized product advice to every customer.
- Built a regular client base by offering excellent service and product knowledge.
- Supported store promotions by arranging eye-catching displays and product zones.
- Ensured fast product restocking to keep shelves full during peak hours.

Sales Associate

02/17 - 01/20

Celio Retail Store , Algiers, Algeria

- Assisted customers in selecting sportswear and fashion items, improving daily sales performance.
- Maintained excellent product knowledge to answer customer questions and suggest matching items.
- Contributed to organized product displays, ensuring attractive and easy-to-shop sections.
- Helped manage inventory by tracking fast-moving products and coordinating restocking.
- Game Operator in Doha Quest for 2 Months

Education

Djilali Bounaama khemis meliana Ain Defla

06/20 - 07/23

Biology Spcialization: Microbial Biotechnology - Bachelor's Degree

High school Ahmad mebarak el zandari

01/16 - 01/20

Baccalauréat Sciences

Language

- Arabic : Native speaker
- English: Fluent.
- French: Fluent

Key Skills

- Customer Engagement & Retention
- Sales Strategy & Target Achievement
- Product Presentation & Visual Merchandising
- Strong Negotiation Skills
- Inventory Management
- Team Leadership & Motivation
- Effective Communication & Interpersonal Skills
- Upselling & Cross-selling
- Time Management & Organization
- Problem Solving & Conflict Resolution