

IBRAHIM YOUSSEF AMMAR AHMED

SALES REPRESENTATIVE & CUSTOMER SERVICE SPECIALIST



CONTACT

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- ibrahimy770@gmail.com
- Doha - Qatar

EDUCATION

- Bachelor of Commerce

PERSONAL SKILLS

- Strong sales and negotiation skills
- Excellent customer service
- Deal closing abilities
- Time management & organization
- Knowledge of Qatar automotive market
- Teamwork and problem-solving
- High adaptability and work discipline

LANGUAGES

- English
- Arabic

ADDITIONAL INFORMATION

- Valid QID
- Valid Qatar Driving License

PROFILE

A dedicated Sales Representative committed to continuous personal and professional growth, with solid experience in retail sales, automobile sales, car rental services, and décor/interior design. Skilled in client communication, prospecting, negotiation, and closing deals, with a strong ability to meet targets and build long-term customer relationships. Driven by excellence, innovation, and continuous learning, and motivated to contribute positively through hard work, professionalism, and inspiring others.

WORK EXPERIENCE

Sales Representative – Acropolis Qatar (Décor & Interior Design) 2021 – Present | Doha, Qatar

- Promoted décor and interior design solutions to clients.
- Prepared quotations and followed up with clients from initial inquiry to project completion.
- Increased the number of new clients through effective sales strategies.
- Coordinated with designers and project teams to ensure customer satisfaction.

Sales Representative – Diplomatic Cars Showroom 2021 | Doha, Qatar

- Assisted walk-in customers and presented available car options.
- Managed buying, selling, and related documentation processes.
- Contributed to achieving high sales volume within a short period.

Sales & Rental Specialist – Enoo Car Rental (Car Rental, Buying & Selling)

2013 – 2020 | Doha, Qatar

- Handled daily and monthly car rental contracts.
- Managed sales and purchases of used vehicles.
- Built a strong network of clients and corporate accounts.
- Increased company revenue through professional sales performance.

Home Appliances Sales Representative – Alexandria, Egypt 2010 – 2013

(Suggested Company: High Tech Home Appliances – Alexandria)

- Sold home appliances (refrigerators, washing machines, air conditioners, TVs).
- Explained product features and matched customer needs with suitable items.
- Achieved high sales rates and maintained customer satisfaction.

TECHNICAL SKILLS

- Computer Literacy** – Proficient in using operating systems, data entry software, and digital communication tools, ensuring accuracy and efficiency in handling administrative tasks.
- Inventory & Fleet Management
- Online Sales Platforms & Digital Listings
- Quotations & Invoicing
- Basic Interior Design Tools & Project Coordination
- Customer Database Management
- POS Systems & Billing