



# Ryan Gregor Aguilar

## Fleet Operations Coordinator

Highly motivated, fleet professional seeking a management role with Al Abdulghani Motors (Toyota) - Qatar. Collaborative team leader with seven years of experience as a fleet specialist and compliance management. Result driven negotiator motivated to reduce business costs while maintaining positive client relationships.

### PROFESSIONAL EXPERIENCES

#### OPERATIONS COORDINATOR

2018 – the present

**Employer: Al Abdulghani Motors (Toyota) - Doha, Qatar**

Oversee vehicle maintenance, repairs, and inspections to ensure fleet safety and efficiency.

Coordinate vehicle assignments, scheduling, and meet operational needs.

Using SAP System to generate reports on fleet performance, safety, and compliance, and analyze data to identify areas of improvement.

#### BUSINESS DEVELOPMENT EXECUTIVE

2016 – 2018

**Employer: Doha Industrial Safety Services - Doha, Qatar**

Research and identify potential clients, markets and partnership to drive business growth.

Identify and pursue new sales opportunities, negotiate deals, and drive revenue growth.

Conduct market research, analyze industry trends, and identify opportunities for growth and expansion.

#### OPERATIONS CONTROLLER

2015 – 2016

**Employer: Challenger Limousine Rent a Car – Doha, Qatar**

#### FLEET SERVICE ADVISOR

2013 – 2015

**Employer: Europcar Dubai LLC – Dubai, UAE**

#### MARKETING AND REAL ESTATE OFFICER / OFFICE COORDINATOR

2008 – 2012

**Employer: Century Properties Group Inc.**

#### QUALITY CONTROL INSPECTOR

2006 – 2008

**Employer: TSTech Trim Philippines – Techno Park, Laguna, Philippines**



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Married

### SKILLS

Ability to supervise staff.

Communication and interpersonal skills.

Computer and software skills - Finance and accounting literacy.

Knowledge of applicable laws and regulations.

### EDUCATION / TRAINING

Bachelor of Science in Criminology - Major In Law

PMP (Project Mngt. Professional) Leadership Training  
ICON Training center

CSCA – Certified Supply Chain Analyst – Udemy Certification

NEBOSH International General Certification (IGC)  
IOSH Managing Safely (MS)

Automotive and Land transport course  
Fire Warden Course

Questioned Documents Examination Training

Narcotics and Drugs Relation  
Ballistics and Criminal Investigation Support  
Falsification of Documents Investigation