



# CHELIREM AIMEN

SALES REPRESENTATIVE

## CONTACT

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- DOHA, QATAR
- 28 APR 1997

## EDUCATION

2019 – 2021

**BADJI MOKHTAR UNIVERSITY**

- Maste's degree : Physical sports preparation

2016 – 2019

**BADJI MOKHTAR UNIVERSITY**

- Bachelor's degree : Competitive sports training

## SKILLS

- Excellent communication and interpersonal skills
- Strong persuasion and negotiation abilities
- Ability to work under pressure and meet targets
- Good knowledge of products and market trends
- Flexibility and adaptability with different client types
- Proficiency in sales software (CRM) and Microsoft Office.

## PROFILE SUMMARY

Motivated and customer-oriented Sales Representative with solid experience in retail and customer service. Skilled in product presentation, client assistance, and maintaining high customer satisfaction. Reliable, hardworking, and dedicated to achieving company goals through teamwork and professionalism.

## PROFESSIONAL EXPERIENCE

### Clothing Store

SALES MANAGER

CONSTANTINE, ALGERIA |

FEB 2025 – SEP 2025

- Prepared weekly sales reports for management
- Managed stock, arranged displays, and maintained store organization
- Processed sales transactions and ensured customer satisfaction
- Training and supervision of a team of 5

### ADIDAS STORE

SALES REPRESENTATIVE

ANNABA, ALGERIA |

Sep 2023– Dec 2024

- Assisted customers with purchases and up-selling, cross-selling
- Managed inventory and product displays.
- Welcomed customers and provided product recommendations
- Monitor market trends and competitor activities

### ZARA STORE RITADJ MALL

SALES REPRESENTATIVE

CONSTANTINE, Algeria |

Jan 2023 – Jun 2023

- Assisted customers in selecting suitable products
- Implemented retail sales strategies to increase revenue
- Handled customer complaints and provided quick solutions

### ZARGOU PHONE

SALES AGENT

CONSTANTINE, Algeria |

Sep 2021 – Dec 2022

- Presented products and services professionally to customers
- Coordinated with the delivery team to ensure customer satisfaction
- Maintain strong relationships with existing clients and ensure customer satisfaction
- Negotiate prices, terms, and contracts to close sales deals

## LANGUAGES

- Arabic (Mother language)
- English (Fluent)
- French (Fluent)