

TELLI CHOUKRI

Sales manager in health tourism

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EXPERIENCE

Sales manager in health tourism

Esnan Clinics

2019 2025 Turkey

- Responsible for communicating with leads registered on our website
- Conducting outbound phone prospecting
- Converting leads into qualified clients
- Coordinating their travel from Europe and America to Turkey
- Managed the entire patient journey, including airport pickup, hotel and hospital arrangements
- Full follow-up of the treatment process until departure
- Successfully coordinated the care of over 6,000 patients
- Brought more than 6,000 patients from all over the world for dental and aesthetic surgery at many hospitals in Istanbul

Sales and supervisor

Mediamarket electronics materials

2015-2018 Germany

- Managed face-to-face sales and consumer financing for electrical products
- Ensured effective inventory tracking and stock control

Sales agent in call center

Douglas parfums

2010-2014 Germany

- Outbound and inbound call handling
- Lead qualification and conversion into customers
- Customer relationship management (CRM)
- Preparation of quotations and invoices
- Promotion of offers to increase sales

Sales agent

Volkswagen

01/2001-2007 Constantine

- Responsible for vehicle and automotive product sales
- Customer presentations
- Order and sales credit processing
- Scheduling maintenance appointments
- Managing spare parts and vehicle-related services

EDUCATION

Higher National Diploma in Computer Professions

School

2003 Constantine, Algeria

Professional Baccalaureate - School

School

2000 Constantine, Algeria

SUMMARY

SALES MANAGER

I am a punctual and professional sales expert for car sale and all brands. I have strong experience in face-to-face convincing and in-person sales. Strong command of technological tools and software, including CRM systems such as Salesforce and HubSpot, as well as project management and data analysis tools like Microsoft Excel. Advanced knowledge of Excel features, including pivot tables, reporting, and data analysis. Throughout my career, I have consistently achieved and exceeded sales targets, demonstrating strong negotiation and closing skills. My background is also heavily focused on staff management, operations, customer service, administrative coordination, and long-term client relationship management. I have contributed significantly to sales growth across multiple sectors. I also have strong experience in social media management, website design, and video editing. This helps me support sales and build the brand online.

CERTIFICATIONS

Business management mba

Permis b

LANGUAGES

Arabic
Advanced ●●●

English
Advanced ●●●

French
Advanced ●●●

German
Advanced ●●●

Turkish
Advanced ●●●