



MOHAMMAD MONEB

Sales Merchandiser

🌐 Doha, Qatar | 📞 +974 30539614 | ✉️ muhammedmuneeb630@gmail.com

in <https://www.linkedin.com/in/muhammedmuneeb-muneeb->

PROFESSIONAL SUMMARY

Results-driven Sales Merchandiser cum Transportation Coordinator with proven experience in retail merchandising, sales support, and end-to-end transportation coordination. Skilled in product display optimization, inventory monitoring, order fulfillment, and coordinating timely dispatch and delivery of goods. Adept at liaising with drivers, suppliers, warehouse teams, and retail outlets to ensure smooth logistics operations and customer satisfaction. Strong abilities in route planning, documentation, reporting, and problem-solving, with a consistent focus on efficiency, accuracy, and meeting business targets.

KEY SKILLS

- Sales Merchandising
- Product Display
- Inventory Management
- Stock Replenishment
- Route Planning
- Transportation Coordination
- Logistics Management
- Supply Chain
- Order Processing
- Delivery Scheduling
- Vendor Coordination
- Customer Relations
- Sales Reporting
- Market Analysis
- Demand Forecasting
- Pricing Strategy
- Vehicle Scheduling
- Warehouse Coordination
- Team Coordination
- Time Management
- Problem Solving

PROFESSIONAL EXPERIENCE

TRANSPORTATION COORDINATOR

FEB 2022 – NOV 2025

VISHWA SAMUDRA PRIVATE LIMITED – NATIONAL HIGHWAY PROJECT, KERALA, INDIA

- Coordinated daily transportation schedules for materials, equipment, and workforce across multiple project sites.
- Managed logistics planning to ensure timely delivery of construction materials for National Highway projects.
- Monitored vehicle movement, route planning, and fuel usage to optimize transportation efficiency.
- Liaised with vendors, suppliers, and transport contractors to ensure smooth supply chain operations.
- Maintained accurate records of dispatch, delivery notes, invoices, and transportation logs.
- Supervised loading and unloading activities to ensure safety and material integrity.
- Supported sales merchandising activities by coordinating material availability at project locations.
- Tracked inventory levels and coordinated replenishment to avoid project delays.
- Resolved transportation and delivery issues by coordinating with drivers and site supervisors.
- Controlled transportation costs by negotiating rates and monitoring operational expenses.
- Communicated effectively with project engineers and site teams to align logistics with work schedules.

AUTOMOBILE TECHNICIAN

APR 2021 – JAN 2022

HI TECH GARAGE, KANNUR, KERALA, INDIA

- Performed routine vehicle maintenance, including oil changes, filter replacements, and fluid checks.
- Repaired and replaced engine components, transmissions, brakes, suspension, and steering systems.
- Conducted vehicle inspections to identify safety issues and performance problems.
- Serviced and repaired clutch systems, gearboxes, and driveline components.
- Troubleshoot and repaired electrical systems, including batteries, starters, alternators, and wiring.
- Used computerized diagnostic equipment to identify and resolve vehicle faults efficiently.
- Ensured all repair work complied with manufacturer specifications and safety standards.

SALES MERCHANDISER (FMCG Sector)

JUL 2018 – NOV 2019

SWADESHI TRADING, KANNUR, KERALA, INDIA

- Promoted FMCG products across assigned retail outlets to achieve monthly and quarterly sales targets.
- Maintained effective product placement and shelf visibility in line with company merchandising standards.
- Managed stock levels by monitoring inventory, preventing stockouts, and minimizing overstock situations.

- Coordinated with store managers and retailers to ensure timely replenishment of products.
- Executed in-store promotions, offers, and product launches to increase brand awareness and sales.
- Conducted regular market visits to assess competitor activities, pricing, and promotional strategies.
- Collected sales data and prepared daily and weekly sales and stock reports for management review.
- Ensured proper display of point-of-sale materials such as banners, posters, and standees.
- Built and maintained strong relationships with retailers to enhance product availability and shelf space.

EDUCATION QUALIFICATIONS

DIPLOMA IN AUTOMOBILE TECHNICIAN **2020**

Govt ITI, Kannur, Kerala, India (Norka Roots)

HIGHER SECONDARY **2017**

Board of Higher Secondary Examinations, Kerala, India

HIGH SCHOOL **2016**

Board of Public Education, Kerala, India

LANGUAGES

- English
- Malayalam
- Tamil
- Hindi

SOFTWARE PROFICIENCY

- MS Excel
- MS Word
- MS PowerPoint

PERSONAL DETAILS

Date of Birth : 07/02/1997

Nationality : Indian

Gender : Male

Marital Status : Single

Passport no : S3157421

Date of Expiry : 09/08/2028

REFERENCE

Available Upon Request