



## MOHAMED ALI BESSA

Sales advisor



Doha / Qatar



0097450386471



Dali.bessa.14@gmail.com



### SKILLS

- . Strong management skills with the ability to organize tasks, prioritize responsibilities, and ensure smooth daily operations.
- . High level of creativity and flexibility, enabling adaptation to different work environments and customer needs.
- . Effective negotiation and critical thinking skills, supporting informed decision-making and successful client interactions.
- . Proven leadership abilities, with experience in guiding teams, motivating colleagues, and maintaining a positive work atmosphere.



### LANGUAGES

English  
Arabic  
French



### ACTIVITIES

Football Player & Youth Coach – Actively play football and coach children (ages 6–12), developing skills, teamwork, and sportsmanship.



### EXPERIENCE

#### **Mohamed hilal group. Doha/ Qatar**

2022 - 2014

Sales advisor

- Delivered exceptional customer service in a luxury retail environment, ensuring a premium client experience.
- Advised clients on fragrance selection by providing personalized recommendations based on individual preferences.
- Consistently achieved and exceeded sales targets through strong communication, product expertise, and customer engagement

#### **Al Aseel Perfumes Doha/ Qatar**

2021 - 2022

Sales Advisor

- Provided personalized customer service for a diverse range of Arabic perfumes and concentrated fragrance oils, ensuring a refined client experience.
- Maintained high standards of store presentation while efficiently managing inventory and stock organization.
- Actively contributed to strengthening brand awareness through professional product representation and customer engagement.

#### **New balance qatar**

2018 - 2021

Sales associate

- Assisted customers in selecting sportswear and footwear by providing expert product knowledge and tailored recommendations.
- Consistently achieved monthly sales targets, contributing to overall store performance and revenue growth.
- Managed point-of-sale operations, stock organization, and visual merchandising to maintain an engaging retail environment.



### EDUCATION

**Baccalaureate degree**

*2010/2014*

Tunis

**High School Diploma**

*2006/2010*

Tunis