



Amal Jlassi

Sales Associate

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Doha - Qatar

Valid QID

PROFILE

Motivated and customer-focused Sales Associate with a proven record of driving sales, delivering exceptional service, and maintaining strong product knowledge. Skilled in identifying customer needs, recommending solutions, and building lasting relationships that boost customer loyalty.

EDUCATION

- **Diploma - Nursing Assistant**
- **High School Diploma**

EXPERTISE

- Customer Relationship Building
- Product Upselling
- Cross-Selling Techniques
- Point-of-Sale (POS) Operation
- Cash Handling Accuracy
- Sales Goal Achievement
- Merchandising & Display
- Product Knowledge
- Suggestive Selling
- POS Systems
- Barcode Scanning
- Stock Replenishment
- Loss Prevention Awareness
- Order Processing
- CRM Systems
- Returns & Exchanges
- Sales Reporting
- Visual Merchandising
- Pricing & Tagging
- Target Achievement

LANGUAGE

- **Arabic:** Native
- **English**
- **French**
- **German**

WORK EXPERIENCE

Sales Associate

2023 - 2025

Amal Medical - Tunisia

- Assisted healthcare professionals and patients in selecting appropriate medical products based on prescriptions, safety needs, and usage instructions.
- Explained the proper handling, storage, and maintenance of medical devices and consumables to ensure patient safety and product longevity.
- Maintained accurate inventory records for medical equipment, ensuring compliance with hygiene and expiration regulations.
- Processed sales transactions with precision while adhering to store protocols and confidentiality standards.
- Collaborated with suppliers to confirm product availability, delivery schedules, and quality certifications.
- Prepared detailed product quotations and guided customers through insurance claim procedures when applicable.

Sales Associate

2022 - 2023

Dynasty Perfume Lounge - Tunisia

- Described perfume notes, concentrations, and brand origins to enhance customer understanding and appreciation.
- Performed fragrance demonstrations on testing strips and guided customers in sampling products safely.
- Managed premium inventory, ensuring security and correct rotation of high-value perfume bottles.
- Created visually appealing perfume displays aligned with brand standards and seasonal marketing campaigns.
- Processed transactions accurately while upselling complementary items such as body lotions and travel sprays.
- Maintained cleanliness and elegance of the lounge to reflect luxury brand identity.

Sales Associate

2020 - 2022

Mimi Fashion - Tunisia

- Greeted customers and offered styling assistance based on body type, trends, and personal preferences.
- Managed fitting rooms efficiently, ensuring garments were prepared, organized, and presented neatly.
- Explained fabric types, garment care, and outfit coordination to enhance customer satisfaction.
- Processed purchases and exchanges accurately, maintaining smooth point-of-sale operations.
- Replenished merchandise on the sales floor to keep displays fresh and appealing throughout the day.
- Promoted new arrivals and exclusive collections to boost sales and store traffic.