



# JIM DELOS REYES RAMIREZ

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## QUALIFICATIONS

- Enthusiastic to provide the highest level of customer service.
- Motivated to reach and exceed individual and team sales goals.
- Above average learning aptitude, can work with minimum supervision can perform tasks beyond pre-defined scope of work, dynamic and a team player

## EMPLOYMENT RECORD

**November 12,2023- Present**  
**Nakheel Al Mirqab Tents and Trips Supplies Trading W.L.L.**  
**Doha, Qatar**

### Sales Executive

- Demonstrating and presenting products.
- Meeting with clients during sales visits.
- Reviewing sales performance.
- Attending trade exhibitions, conferences and meetings.

**September 15,2022- November 11,2023**  
**IRM Offshore Services**  
**Qatar Museum**  
**Doha, Qatar**

### Sales Executive

- Perform cashiering functions ,receiving payment in cash, check, credit cards, voucher or automatic debits, issue receipts, refund, credits or changed due to customers.
- Explain merchandise benefits to customers, replenish items on shelves and handles cash and bank card transactions.

**March 13, 2021- August 30,2022**  
**New World Company**  
**Ansar Gallery, Al Rayyan, Qatar**

### Supervisor

- Responsible for greeting and meeting all customers promptly and politely.

- Resolves customer issues promptly and accurately in a manner that will retain and promote customer loyalty.
- Can work under pressure.

**June 27, 2016-July 03, 2018**

**Grand, Ezdan Mall, Al Wukair, Qatar**

**Visual Merchandiser**

- Responsible for greeting and meeting all customers promptly and politely.
- Serve customers in a professional, courteous, and timely manner.
- Resolves customer issues promptly and accurately in a manner that will retain and promote customer loyalty.
- Explain merchandise benefits to customers, replenish items on shelves and handles cash and bank card transactions.

**March 05, 2008 – April 06, 2011**

**Landmark International**

**Dubai, UAE**

**Visual Merchandiser**

- Ensure the standards of visual merchandising are being maintained at all times.
- Perform cashiering functions ,receiving payment in cash, check, credit cards, voucher or automatic debits, issue receipts, refund, credits or changed due to customers.
- Ensure correct rotation of stock on shelves and assist in accurate stock as per store requirements.
- Ensure consistency across promotional and seasonal launch within the store.
- Ensure promotions and fast selling lines are featured in the store.

**LICENSES**

**Basic Life Support** : UAQ Safety Training Centre. State of Qatar  
Expires November 2026

**Driving License** : Ministry of Interior Traffic Department. State of Qatar  
Expires April 2029

**EDUCATIONAL ATTAINMENT**

**Care Giving** : DIMANDAL Education Consultancy W.L.L  
Course Code CG-037-2024  
State of Qatar

**Tertiary** : Bachelor of Science in Computer Science.  
AMA Computer College, Philippines.

**Secondary** : Roosevelt Memorial High School. Quezon City, Philippines.

**Primary** : Maly Elementary School, San Mateo Rizal, Philippines.

**PERSONAL DATA**

**Gender** : Male  
**Nationality** : Filipino  
**Passport No.** : P0514281C