



## KRISHNAPRASAD P V

### CONTACT

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- [Krishnaprasadpv1991@gmail.com](mailto:Krishnaprasadpv1991@gmail.com)
- Qatar, Doha

### EDUCATION

#### B.Com-uncompleted

#### HIGHER SECONDARY

- Board of Higher Secondary Examination, Kerala, India

#### SSLC

- Central Board of Secondary Education Kerala, India

### AREA OF EXPERTISE

- Sales Strategies
- Business Growth
- Market Research
- Networking
- Team Management
- Sales Targets
- Performance Goals
- Training and Coaching
- Customer Assistance
- Product Information
- Customer Service
- Sales Transactions
- Inventory Management
- Stock Organization

### COMPUTER PROFICIENCY

- MS Office ★ ★ ★ ★ ★
- Basic Operations ★ ★ ★ ★ ★
- Internet & Email ★ ★ ★ ★ ★

### PROFILE SUMMARY

Dynamic sales professional with extensive experience in various sales roles, including Sales Executive, Sales Supervisor, and Sales Staff. Proven track record in driving sales growth, optimizing team performance, and enhancing customer satisfaction. Skilled in implementing effective sales strategies and managing client relationships to achieve organizational goals. Adept at fostering a collaborative team environment and delivering results in fast-paced settings.

### KEY SKILLS

- Energetic
- Leadership
- Presentation & Professional Speaking
- Decision Making
- Organization skills
- Communication Skill
- Negotiations
- Critical thinking
- Excellent problem-solving skill

### WORK EXPERIENCE

SALES EXECUTIVE | 2022 - Present

#### UNITED FOOD STUFF COMPANY (SIDRA WATER)

##### KEY RESPONSIBILITIES

- Developing and executing sales strategies to increase market share and achieve targets.
- Identifying and pursuing new business opportunities through research and networking.
- Building and maintaining strong client relationships to ensure satisfaction and retention.
- Conducting market analysis to stay informed about industry trends and competitor activities.
- Coordinating with marketing to implement promotional campaigns and product launches.
- Negotiating contracts and agreements with clients to secure profitable deals.
- Monitoring sales performance and providing reports, including forecasts and feedback.
- Managing inventory levels to ensure product availability and minimize stock-outs.

#### SALES SUPERVISOR | 2016 – 2022

#### LULU HYPERMARKET, QATAR

##### KEY RESPONSIBILITES

- Supervised and monitored sales staff to meet targets and performance metrics.
- Maintained high standards of customer service, addressing inquiries and resolving issues promptly.
- Oversaw inventory levels, conducted stock checks, and coordinated with procurement for optimal product availability.
- Trained new employees on sales techniques, product knowledge, and customer service protocols.
- Developed and implemented sales strategies and promotional activities to drive sales and market share.
- Ensured attractive and organized product displays to maximize visibility and sales potential.
- Prepared and presented sales performance reports to senior management with insights and recommendations.

## DRIVING LICENSE DETAILS

Holder of Valid Qatar Driving License

License Number 29135613700

## LANGUAGES KNOWN

- English
- Hindi
- Tamil
- Malayalam (Mother Tongue)
- Arabic (basic only)

## PERSONAL INTEREST



Songs



Travelling



Reading

## REFERENCE

- Available upon request

## SALES STAFF | 2014 - 2016

LULU HYPERMARKET, QATAR

### KEY RESPONSIBILITIES

- Assisted shoppers with product selection, queries, and purchases, ensuring exceptional customer service.
- Managed stock levels, performed regular inventory checks, and coordinated with the inventory management team.
- Operated cash register, handling transactions, returns, and exchanges accurately.
- Implemented promotional strategies and in-store displays to drive sales.
- Monitored sales floor activities and reported potential theft or safety issues to management.
- Collaborated with team members to achieve sales targets and maintain customer satisfaction.
- Participated in training sessions to stay updated on product knowledge and sales techniques.
- Assisted in organizing special events and promotions to increase customer engagement and traffic.

## PERSONAL DOSSIER

Gender : Male  
Date of Birth : 16-10-1991  
Nationality : Indian  
Marital Status : married  
Permanent Address : Aynikkattu, Varriyam Po, Kanjany  
Manalur, Thrissur, Kerala, India  
Pin no. 680612

## PASSPORT DETAILS

Passport Number : L1470187  
Date of Expiry : 13/03/2033  
Place of Issue : Doha

## DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.

**KRISHNAPRASAD P V**