

## **ARIS N.V**

Mobile #: +974-33055108  
Doha - Qatar  
E-mail: nv.haris@gmail.com

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### **OBJECTIVE**

**To secure a challenging position in the building materials industry where I can utilize my sales expertise, product knowledge, and customer relationship skills to contribute to the growth of the organization and advance in my professional career.**

### **EDUCATIONAL**

Diploma in Fire and Safety Engineering from Cochin fire Guard.  
Course Duration: August 2003 – July 2004

Have good experience in the operation of Fire Extinguisher, Hydrant system, Alarm System, Safety management and capable of conducting fire and safety training program.

Higher Secondary passed from Government Higher Secondary School, Kerala – India.

### **WORK EXPERIENCE**

**Austrian Trading, Doha - Qatar**  
**October 2009 to 2018**

**Binsufi Trading**

**Sales Manager**  
(May 2021 – Present)

Job Profile:

- Responsible for stocking, cleaning and replenishing sales areas.
- Able to offer advice to customers.
- Able to help customer in product selection.
- Able to arrange delivery dates for larger items.
- Ability to monitor and update sales display areas.
- Excellent communication and writing skills.
- Responsible for other duties as assigned.
- Responsible for providing customer service via phone.
- Determine order accuracy
- In charge of sales and distribution of building materials, electrical, Plumbing etc.
- Advising clients (contractors, engineers, procurement teams) on product selection based on project needs.
- Coordinating with suppliers and ensuring timely delivery of materials to project sites.
- Managing inventory, monitoring stock levels, and placing purchase orders.
- Ensuring customer satisfaction and resolving product-related issues.

**Zamil Air Conditioning, Saudi Arabia**  
**Since June 2007 to Aug 2009 (2 Year)**

## **COMPUTER KNOWLEDGE**

Good knowledge in MS Word, MS Excel, Power point presentation etc.

## **PERSONAL PROFILE**

Date of Birth : 20-04-1983  
Sex : Male  
Marital Status : Married  
Languages known : English, Arabic & Hindi  
Nationality : Indian  
Visa Status : Work Visa

## **DECLARATION**

I here by declare that, all the information furnished above is true and is best of my knowledge and belief.

Doha - Qatar  
31/01/2026

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