

Charaf Eddine Boudellioua

Sales associate and costumers service

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📍 Doha, Qatar

♂ Male

🇩🇿 Algeria

📅 28 feb 1997

🔗 Single



📄 Professional Summary

Results-driven sales professional with a strong background in customer service and team leadership. Proven track record in exceeding sales targets, building client loyalty, and delivering tailored solutions. Skilled in product knowledge, negotiation, and relationship management in fast-paced retail and automotive environments. Multilingual communicator fluent in Arabic, English, and French.

📁 Work Experience

Sales Associate

2024 - Present | Doha, Qatar

Al Marwa Car Showroom

- Delivered tailored vehicle recommendations, increasing customer satisfaction and repeat business.
- Managed full sales cycle: inquiries, test drives, negotiations, and documentation.
- Built strong relationships to drive referrals and upselling opportunities.
- Provided customized vehicle suggestions, enhancing customer satisfaction and fostering repeat business.
- Oversaw the complete sales process, including handling inquiries, conducting test drives, negotiating deals, and managing all necessary documentation.
- Cultivated strong client relationships to encourage referrals and upselling opportunities.

Workshop Manager

2021 - 2023 | Constantine, Algeria

TOTAL

- Led a team to ensure high-quality automotive maintenance and repairs.
- Improved customer retention by delivering excellent service and clear communication.
- Managed inventory and vendor relations to support workshop sales targets.
- Led a team to maintain high standards in automotive maintenance and repairs.
- Enhanced customer retention through exceptional service and effective communication.
- Oversaw inventory and vendor relationships to achieve workshop sales goals.

Sales Associate

2018 - 2020 | Constantine, Algeria

ATM MOBILIS

- Achieved and exceeded monthly sales targets for mobile and internet services.
- Developed strong client networks and upsold services to maximize revenue.
- Provided post-sale technical support to ensure high customer satisfaction.
- Consistently met or surpassed monthly sales targets for mobile and internet services.
- Cultivated robust client relationships and enhanced service options to increase revenue.
- Delivered technical support following sales to maintain exceptional customer satisfaction.

🎓 Education

Bachelor's Degree in English Language, Literature & Civilization

2021 | Algeria

University Mentouri of Constantine 1

Graduated: 2021

🧠 Key Skills

Sales & Customer Engagement • Client Relationship Management • Negotiation & Closing Deals • Automotive Product Knowledge • Team Leadership & Supervision • Conflict Resolution • Time Management & Multitasking • MS Office & Google Workspace • Multilingual: Arabic, English, French

🌐 Languages

Arabic – (Fluent - C2), **English** – (Fluent - C2), **French** – (Fluent - C2), **Italian** – Conversational

📄 Certifications

- Project Management Professional (PMP)