



Mohamed Amine Beldi

Doha-Qatar

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Personal Banking Officer

Ability to work in highly diverse environments, adaptability and quick learning, Highly motivated by new challenges and recognized for my ability to build relationships of trust, my analytical mind and my professionalism, Using logic and analysis to identify the strengths and weaknesses of different approaches, Actively looking for ways to help people, knowledge of principles and processes for providing patient and personal services including needs assessment techniques, quality service standards, alternative delivery systems, and patient satisfaction evaluation techniques.

ACADEMIC CREDENTIALS

- ✓ Professional Proficiency Certificate
- ✓ Secondary Education Certificate

SKILL SET

- ✓ Curricular activities
- ✓ Good spoken French, native Arabic speaker and able to understand English
- ✓ Good in Microsoft office application.
- ✓ Good in interpersonal and communication skills.
- ✓ Good in report writing skill.

PERSONAL DOSSIER

Nationality: Tunisian
Current Address: Doha-Qatar
Date of Birth: 02nd January 1998

PROFESSIONAL EXPERIENCE

Doha Bank, Doha, Qatar, Personal Banking Sales Agent (Current position started on July 2025)

Advise customers on bank services for their needs (e.g. loans and credit cards). →

Manage customer bank accounts; open, close and oversee transactions.

- Resolve issues with banking services and accounts.
- Reach out to potential customers to generate new business.
- Meeting individually with clients to determine their financial objectives, risk tolerance, income, expenses and assets.
- Performing market research to stay current with financial trends.
- Identifying and pursuing potential clients to maintain a strong client base.
- Meeting individually with clients to determine their financial objectives, risk tolerance, income, expenses and assets.
- Offering strategic advice on products and services, such as investments, insurance coverage and debt management tools.

Dukhan Bank, Doha, Qatar, Personal Banking officer (MARCH 2021 - APRIL 2024)

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Vodafone, Doha, Qatar – Outdoor Sales Agent (AUGUST 2019 – JANUARY 2021)

- Make daily Sales Calls
- Generate sales leads from visiting customers
- Develop & maintain a healthy customer's database
- Assess the need of the customer
- Achieve all qualitative & quantities targets
- Up-sell & cross-sell Vodafone products according to identified customer's need
- Clear reporting of all visits and transactions
- Service
- Represent Vodafone in the most professional manner
- Provide customers with strong product knowledge
- Be updated with all competitors offering & be ready to counter