

Sales executive

MOIDEEN THANVEER

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PROFESSIONAL SUMMARY

Sales Executive with proven ability to achieve targets, build strong client relationships, and drive revenue growth in competitive markets.

CORE SKILLS

- Customer Service & Relationship Management
- Sales & Upselling Techniques
- Product Knowledge & Promotion
- Communication & Negotiation
- Inventory & Stock Management
- Documentation & Data Entry
- Microsoft Office (Word, Excel)
- Team Collaboration

PROFESSIONAL EXPERIENCE

EMPLOYMENT CHRONICLE

Sales Executive | KVR trading India Kerala | Apr 2023 – Jan 2024

- Delivered high-quality customer service, improving customer satisfaction
- Increased sales through upselling and product recommendations
- Maintained store cleanliness and visual merchandising standards
- Processed transactions accurately and efficiently
- Assisted in stock management and inventory tracking

Sales executive | JANA International trading co Doha qatar| Feb 2024 – Present

- Maintain and strengthen relationships with existing customer
- Achieve monthly and quarterly sales targets
- Prepare and deliver sales presentations to clients
- Negotiate prices, contracts, and payment terms
- Promote company products and explain features, quality, and pricing

EDUCATION

Bachelor of commerce (Bcom)

Kannur University

LANGUAGES

- English
- Hindi
- Malayalam
- Tamil

ADDITIONAL INFORMATION

- Nationality: Indian
- Visa Status: Residence Visa
- Location: Doha, Qatar

Declaration

I hereby declare that the above mentioned information is true, and I bear the responsibility for correctness of the above mentioned particulars