



SHAMIL KK

Doha - qatar

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OBJECTIVE

Hardworking professional seeking a Van Sales role, committed to ensuring accurate inventory management, safe driving practices, and timely deliveries.

EXPERIENCE

March
2024 -
Present

- **SALES EXECUTIVE**
ASPEN TRADING - QATAR
 - Operating and maintaining the sales vehicle.
 - Managing inventory levels within the van
 - Driving designated routes to visit clients
 - Demonstrating and selling products directly
 - Merchandising products at client locations
 - Processing invoices and collecting payments
 - Building and maintaining customer relationships
 - Completing daily sales and reconciliation reports

2018 -
2023

- **POS - FAST CASHIER**
MIRAJ HYPER ABU DHABI
 - Transaction Processing
 - Cash Management
 - Returns and Exchanges

2015 -
2018

- **SALES MAN**
MIRAJ HYPER MARKET - ABU DHABI
 - Customer Service
 - Sales & Promotion
 - Stock & Merchandising
 - Inventory Management

EDUCATION

2012

- **SSLC**
THIRUVANGOOR HSS

2014

- **+2**
IMCIT

SKILLS

•Negotiation & Closing

80%

•communication skill

100%

•Relationship Building

80%

•Route Planning & Management

80%

•Product Demonstration.

80%

Cash Handling & Invoicing

80%

•Resilience & Motivation

80%

INTERESTS

- Football

LANGUAGES

- Arabic
- English
- Hindi
- Tamil
- Malayalam

LICENCE & CERTIFICATIONS

- Qatar manual driving license

PERSONAL DETAILS

- Date of birth : 20-10-1996
Material status : Married
Nationality : Indian
Gender : Male
Place : Calicut - India

TECHNICAL EXPERTISE

- Microsoft excel
- Microsoft word