

WASSIM FARAH

SALES ADVISOR



CONTACT

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Doha Qatar

Single

SKILLS

- Product knowledge
- Active listening skills
- Customer service skills
- Rapport building skills
- High negotiation skills
- Time management skills
- Technical skills
- Microsoft office :
PowerPoint/word/excel:
- Excellent High communication skills (written/ verbal)

LANGUAGES

- English : Fluent
- French : Fluent
- Arabic : Native
- Spanish : Beginner



PROFILE

Experienced Retail Sales Advisor with over 3 years in telecommunication, fragrances and telesales agent . Holding a Certificate in administrative assistant and Digital Marketing, with strong skills in customer service, upselling, and visual merchandising. Proven ability to achieve and exceed sales targets while delivering excellent shopping experiences.



WORK EXPERIENCE

Ahmed Al Maghrbi 2024 - 2026
Retail sales representative

- Greet customers in a friendly and professional manner.
- Understand customers' preferences and recommend the right perfumes (oriental, French, fruity, oud, etc.).
- Provide fragrance testing/sampling in an appealing and hygienic way.
- Explain product features such as longevity, projection, notes, and suitable occasions.

ABH real estate 2023 - 2024
Telesales agent

- Make outbound and inbound calls to potential buyers, sellers, or renters.
- Present available properties clearly and professionally over the phone.
- Understand client requirements (budget, location, property type, move-in date).
- Generate qualified leads and schedule appointments for the sales team.

Tunisie telecom 2022 - 2023
Retail advisor

- Understand customer needs and recommend suitable telecommunications solutions (mobile plans, internet services, devices, and add-ons).
- Clearly explain products, pricing, promotions, and contract terms.
- Complete sales transactions and activate services accurately.
- Achieve individual and store sales targets.



EDUCATION

High school 2020 - 2022
High school | Majida Boulila
GPA: 3.0 / 4.0

Certificate in Administrative Assistant 2022 - 2023
Training center | Institute of applied and advanced science
GPA: 3.8 / 4.0