

HICHEM LEZGHED

Sales Executive

SUMMARY

Results-driven Sales Executive with around 3 years of professional experience in automotive and retail sectors, including global brands like Adidas. Proven track record in achieving revenue targets and expanding client networks through strategic lead follow-up. Leveraging a Master's degree in Civil Engineering to bring a structured, analytical approach to sales and business growth. A proactive Qatar Resident with a transferable QID and NOC, ready for an immediate start.



CONTACT

Address: Doha - Qatar

Phone: +974 72236237

Email: hichemlezghed99@gmail.com

Visa status: Qatar resident |

Transferable QID with NOC

Availability: Immediate Start

SKILLS

- CRM Proficiency
- Adaptability
- Organization & time management
- Teamwork
- Negotiation & Closing
- Positive language

LANGUAGES

- English – Fluently
- Arabic – Native
- French – Fluently

EDUCATION

- Bachelor's degree in Civil Engineering
University of Skikda - Nov. 2021.
- Master's degree in Civil Engineering
University of Skikda – July 2023.

WORKING EXPERIENCE

2025 – 2026 Sales Executive | Almanara Auto –
Algeria

- Sold automotive accessories and provided product recommendations based on customer needs.
- Managed inventory, organized display shelves, and ensured product availability.
- Handled customer inquiries, sales transactions, and after-sales support to maintain high satisfaction levels.

2024 – 2025 Salesman | IZ Perfumes – Algeria

- Efficiently handled customer inquiries and converted them into sales opportunities
- Assessed customer needs and recommended suitable products
- Built long-term client relationships to support business growth

2023 – 2024 Sales representative | Adidas – Algeria

- Assisted customers in selecting products, providing detailed knowledge to support informed purchases
- Handled transactions and ensured excellent customer experience