




Hamdi Saidi

Objective

Dynamic and results-oriented professional with a solid background in both sales and marketing roles. With great experience as a sales associate and marketing agent, I have demonstrated a strong ability to drive sales. Skilled in engaging customers and providing solutions to enhance satisfaction. Eager to leverage my combined expertise in sales and marketing to contribute to the success of a forward-thinking company.

Personal Information

-  Hamdi Saidi
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-  66946909
-  Doha- Qatar
-  Tunisian

Skills

- Effective communication skills
- Team spirit and collaboration
- Working under the pressure
- Dynamic and energetic
- Negotiation and persuasion
- Presentation skills
- Product knowledge
- Meeting sales targets
- Customer relationship
- Creative thinking
- Analytical skills

Languages

- Arabic
- English
- French
- Italian

Experience

- Salesman** Oct 2023 - Present
Al Maqdis Sweets, Doha
 - Organizing merchandise on shop floor.
 - Assisting customers and advising them on fashion choices.
 - Selling clothing and processing payments at checkout.
 - Maintaining store in clean and tidy condition.
 - Attaching and updating pricing tags on merchandise.
- Sales associate** 2019 - 2021
Jawhara Parfums Monastir, Tunisia
 - Greeting and assisting customers in a friendly and approachable manner.
 - Assessing customer preferences to suitable fragrance options.
 - Providing detailed product information and answer customer inquiries.
 - Exceeding sales targets by promoting and upselling fragrance products.
 - Developing a deep understanding of fragrance brands and product.
- Assistant store manager** 2017 - 2019
Sultana Sweets, Tunisia
 - Assisting the store manager in all areas of daily business operations.
 - Coordinating, monitoring and reporting on daily operations.
 - Recruiting, training and supervising employees.
 - Managing employee schedules and conducting performance reviews.
 - Monitoring and maintaining suitable store inventory levels.
- Sales associate** 2016 - 2017
ZEN Store, Tunisia
 - Managing and developing marketing campaigns.
 - Researching and analyzing data to identify and define audiences.
 - Organizing and distributing financial and statistical information.
 - Overseeing campaigns on social media and evaluating them.

Education

- BA in Project Management** 2015
Sectoral Building Center, Tunisia
- High School Diploma** 2011
Ali Zouaoui Kairouan, Tunisia