

ISSAM BOUSBA

SALES PROFESSIONAL



CONTACT

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Retaj- Al Rabeih El Sadd
Doha, Qatar

EXPERTISE

- Customer service excellence and relationship building
- Strong verbal communication and active listening skills
- Product knowledge and persuasive selling techniques
- Ability to meet and exceed sales targets
- Point-of-sale (POS) system operation and cash handling

LANGUAGES

- English (Fluent)
- French (Fluent)
- German (Basic)

KEY WORDS

- Customer Service
- Communication Skills
- Interpersonal Skills
- Professional Appearance
- Customer Engagement
- Active Listening
- Problem Solving
- Teamwork
- Adaptability
- Time Management



PROFILE

Energetic and quick-learning sales assistant with strong communication, problem-solving, and interpersonal skills, and adequate knowledge of computer software. Familiar with effective and proven sales techniques. Attentive and empathetic to customers' needs and concerns.



WORK EXPERIENCE

Military Officer MAY 2024- MAY 2025
Military service -Djanet Algeria

Pull&Bear
Sales Associate MAY 2022- MAY 2024

- Assist customers and provide personalized styling advice
- Promote products, new collections, and in-store campaigns
- Achieve sales targets and support team goals
- Process transactions, returns, and exchanges
- Maintain store appearance and visual merchandising standards
- Replenish stock and support daily store operations
- Handle customer inquiries and ensure satisfaction

Prix Unique (Department Store) January 2018-2020
Sales Associate

- Greet customers and assist them in finding products that meet their needs
- Provide detailed information about products, features, and promotions
- Achieve and exceed individual and store sales targets
- Process transactions accurately using the point-of-sale (POS) system
- Maintain store cleanliness, organization, and visual merchandising standards
- Handle customer inquiries, complaints, and returns professionally
- Assist with inventory management, restocking, and stock checks
- Stay updated on product knowledge and company policies



EDUCATION

Bachelor's degree in law 2017 - 2021
Abdelhamid Ibn Baddis