

# Kaan Akkendir

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## Professional Summary

Dynamic retail sales professional with 4+ years of experience in fashion and customer-focused environments. Proven ability to meet sales targets, deliver strong customer service, and build client relationships. Experienced with international brands such as Nike and Vodafone. Skilled in upselling, cross-selling, and improving customer experience. Currently based in Qatar and open to opportunities across the Middle East.

## Professional Experience

### Sales Representative — Nike (Bashman Group) (2023 – 2024)

- Provided customer service in a fast-paced retail environment
- Achieved monthly sales targets
- Assisted customers with product selection
- Supported store promotions and visual merchandising
- Handled POS transactions

### Sales Representative — Altinyıldız Classic (2021 – 2023)

- Helped customers choose suitable products
- Built customer relationships and increased repeat sales
- Met sales targets regularly
- Organized store layout to improve sales

### Online Sales Representative — Vodafone (2024)

- Handled customer inquiries and converted them into sales
- Solved customer issues
- Maintained customer satisfaction

### Business Owner — Apollon Fast Food (2025)

- Managed daily operations
- Handled staff and finances
- Created promotional campaigns

## Skills

- Retail Sales
- Customer Service
- Upselling & Cross-selling
- Sales Targets
- POS Systems
- Communication

## Education

Near East University – Interior Architecture (2016 – 2020)

Cumhuriyet Vocational High School – Computerized Accounting (2012 – 2016)

## Languages

Turkish (Native) | English (Intermediate) | German (A1)