



MOHAMMAD NADIR

Sales Executive
Modern Trade

About Me

7 years of experience as a Sales Officer & Salesman is looking to obtain a position that will allow me to utilize my skills, knowledge, and ability for the future growth of your company.



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Birkat Al awamer

License- Qatar light Manual driving

DOB- 05-08-1992

LANGUAGE

- English
- Hindi
- Arabic
- Urdu

EXPERTISE

Strong Communication, Team Player, Strong Analytical Skills, Convincing Ability. Willingness To Learn, Strong Interpersonal Skills, Sales Planning, Creativity for Sales, And Marketing.

EXPERIENCE

Naft Service company (EZMART supermarket)
Saudi Arabia Jeddah
Sales Executive -Modern Trade
2014-2019

Manage the brand activities which include general administration, supervision of staff flowing store requirement dealing with customers. Work on weekly/ monthly cO campaigns to assist senior sales directors in all regions. obtain tangible documentation from prospective individuals of current assets held at outside
Create relations with branches for improving their sales-driving, negotiation at the time of disputes issues.
Responsible for managing to handle the customers records sales records too
Increase customer base by identifying potential companies and listing them with the bank.
Proficiency in selling to mass market customers and selling of multiple products.

Halil for Trading -Qatar
Sales Executive-Modern Trade
2023 To 2026

Make the Order-Almeera, Lulu, Monoprix, FFC, Ansar gallery, Baladi, Safari, Saudia
Merchandiser
daily visit store
Good communications with store manager
Maintain Stock area

Tata Croma India Mumbai
2011-2013
Salesman-Modern Trade

Responsible for coordinating with the existing dealers of the company.
Updating dealers about the change in product price and new product launch.
Giving all the details of the company to the upcoming dealers and explaining them policies for the dealership.
Meeting dealers on daily basis and helping them in finding customers.
Sells products by establishing contact and developing relationships with prospects; recommending solutions.
Maintains relationships with clients by providing support, information, and guidance; researching and recommending new products; recommending profit and service improvements.
identifies product improvements or new products by remaining current on industry trends, market activities, and competitor

EDUCATION

Allahabad University
Bachelor of science BSC
2008-2010

Ramdev janta inter college
Intermediate Science
2008

SKILLS SUMMARY

Design Process	<div style="width: 78%;"></div>	78 %
Project Management	<div style="width: 81%;"></div>	81 %