

RAMESH SHIBABHAKTI

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Driving License: Valid Qatar Driving License



PROFESSIONAL SUMMARY

Experienced and results-driven sales professional with over 10+ years of experience in plumbing and hardware trading. Skilled in outdoor sales, customer relationship management, quotation preparation, and order coordination. Proven ability to handle clients, close sales, and manage deliveries efficiently. Seeking an Outdoor Sales Executive role.

CORE SKILLS

- Outdoor Sales & Client Acquisition
- Customer Relationship Management
- Quotation & Invoice Preparation
- Negotiation & Sales Closing
- Product Knowledge (Plumbing & Hardware)
- Delivery Coordination & Logistics
- Tally ERP 9 & Basic Accounting
- MS Excel & Computer Skills

PROFESSIONAL EXPERIENCE

Sales & Operations Assistant – ERA FLOWTECH TRADING, Doha (2023 – Present)

- Manage daily customer interactions and repeat clients
- Prepare quotations, invoices, and delivery notes
- Coordinate deliveries and ensure timely dispatch
- Follow up with customers and confirm orders

Sales Assistant / Shop In-Charge – FLOW WAY TRADING W.L.L. (2010 – 2023)

- Handled full sales process and customer service
- Managed shop operations and stock display
- Advised customers on plumbing and hardware products
- Negotiated pricing and coordinated deliveries

EDUCATION

Higher Secondary (+2)

LANGUAGES

English, Hindi, Nepali, Basic Arabic