



KARIM LEBDJIRI

Sales Representative

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☎ +97474460637

📍 Doha, Qatar

EDUCATION

Pharmaceutical Production

Abdelhak ben hamouda

2023 - 2025

High school degree

Tarik ibn ziad

2016-2019

SKILLS

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Team Collaboration

LANGUAGE

- English
- Arabic
- French

IT SKILLS

- MS Office - Expert
- Windows - Expert
- CRM / Sales software - Expert

About Me

Motivated Algerian Sales Professional with 5 years of experience in driving revenue growth, building strong client relationships, and consistently exceeding sales targets. Skilled in negotiation, prospecting, and closing deals while delivering excellent customer service. Goal oriented, adaptable, and focused on achieving measurable results.

WORK EXPERIENCE

Dyfaf gherdaya | Doha, Qatar Jan 2025 – April 2026

Sales officer

- Promoting interior decoration and event décor services to corporate and individual clients.
- Preparing customized decoration packages based on client requirements and budget.
- Conducting client meetings to present design concepts and close sales agreements.
- Coordinating with the design and operations team to ensure project execution.
- Secured new corporate decoration contracts within a short period.

Green line | Dubai, UAE

Jul 2023 – Aug 2024

Senior sales assistant

- Assisting customers in selecting products and providing detailed information on features and pricing.
- Identifying sales opportunities and promoting high-demand or promotional items.
- Managing product displays to ensure attractive visual merchandising.
- Monitoring stock levels and coordinating with inventory staff for replenishment.
- Consistently met and exceeded monthly sales targets.
- Increased upselling of promotional items through strong product knowledge.

Ghalia Tours | Dubai, UAE

Aug 2021 – Jul 2023

Recipioniste

- Managing front desk operations and welcoming clients professionally.
- Handling travel bookings, reservations, and customer inquiries.
- Issuing visitor badges and following office security procedures.
- Maintaining accurate records of bookings, payments, and transactions.
- Entering customer data into the system with high accuracy.
- Improved customer service experience through professional communication.
- Maintained accurate booking records with minimal errors.
- Supported smooth daily operations of the front office.

References available upon request