

BENKHETTAB YACER ALI MOUNIR

SALES ADVISOR

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Dynamic results-driven sales professional fluent in three languages, skilled in customer relationship management, with a proven track record in business development, lead generation and consistently exceeding revenue targets. Skilled in identified opportunities, driven revenue growth, and consistently exceeding sales targets through strategic planning and execution.

WORK EXPERIENCE

SALES ADVISOR - AZ HOTEL -

Jan 2022 - feb 2023

- - Welcomed and assisted customers in selecting suitable fragrances and gift sets.
- - Explained product features and provided personalized recommendations to enhance sales.
- - Maintained organized and visually appealing product displays and shelves.
- - Supported in-store promotions and events to increase customer engagement and brand awareness.

CASHIER - PERFECTO EAT RESTAURANT -

Feb 2023 - dec 2024

- - Experienced in using POS systems efficiently to manage sales transactions
- - Ensured excellent customer service and helped upsell menu items
- - Maintained clean and organized front counter area

RECEPTIONIST & FLOOR SUPERVISOR - DYNAMO FITNESS -

feb 2025 - Jan 2026

- Managed front desk operations and handled daily member inquiries and registrations
 - Presented membership plans and converted walk in prospects into active members
 - Supervised gym floor operations, ensuring service quality and customer satisfaction
 - Followed up with existing members to encourage renewals and improve retention
 - Supported promotional campaigns to increase monthly membership sales
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EDUCATION

Master's degree in psychology

University of abdelhamid ibn badis Mostaganem, Algeria

sep 2019 - jul 2024

Bachelor's degree

Ould Kablia Saliha Mostaganem algeria

sep 2017 - jul 2019

ADDITIONAL INFORMATION

- **Technical Skills:** Microsoft office: pro, Monthly target achieve sales prospecting Team Communication Software, Negotiation and closing deals, Problem Solving, Client relationship management
- Fluent in Arabic, English, and French
- Strong interpersonal and persuasive communication skills
- Adaptable and comfortable working in target driven environments
- Experienced in handling diverse customer profiles
- Available for immediate joining