

HAMZA BOURBAH

SALES ASSOCIATE

CONTACT

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EDUCATION

ITAG : TECHNICAL INSTITUTE

- Diploma in the Technical Institute for Management and Administration

MOHAMMED V UNIVERSITY

- Bachelor of Business

SKILLS

- Point of Sale (POS) System Operation
- Cash Handling
- Inventory Management
- Product Knowledge
- Stock Replenishment
- Returns & Exchanges Processing
- Communication Skills (verbal & written)
- Time Management

LANGUAGES

- Arabic (Fluent)
- English (Fluent)
- French (Basics)
- Spanish (Intermediate)

PROFILE

Energetic and results-driven Sales Associate with over 7 years of experience in retail, real estate, and customer service across Morocco and the UAE. Proven ability to exceed sales targets, build lasting client relationships, and deliver exceptional service in fast-paced environments. Fluent in Arabic, English, and French, with strong communication and negotiation skills. Seeking to contribute my passion for hospitality and customer service.

WORK EXPERIENCE

BRANDS4U OUTLET

2023 - 2025

SALES ASSOCIATE

- Delivered personalized service to customers, increasing satisfaction and repeat visits.
- Achieved weekly sales targets through upselling and product knowledge.
- Maintained store presentation and inventory accuracy.

Amigo Properties

2022 - 2023

Real Estate Broker

- Assisted clients in buying, selling, and renting properties.
- Conducted viewings, negotiated deals, and managed documentation.
- Built strong client relationships, leading to referrals and repeat business.

SUN & SAND SPORTS : DUBAI - Hills Mall

2019-2022

SALES ASSOCIATE

- Delivered personalized service to customers, increasing satisfaction and repeat visits.
- Achieved weekly sales targets through upselling and product knowledge.
- Maintained store presentation and inventory accuracy.

Magasin Decathlon Rabat Hay Riad

2017-2019

SALES ASSOCIATE

- Guided customers in product selection and handled complaints professionally.
- Processed orders via phone, email, and in-store systems.
- Maintained customer records and updated databases.
- Resolved customer complaints with professionalism, resulting in a 95% satisfaction rating.